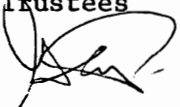


Thomas A. Edison State College  
101 West State Street  
CN 545  
Trenton, New Jersey 08625

Office Of The President  
(609) 984-1105

M E M O R A N D U M  
October 10, 1986

TO: Members, Board of Trustees  
FROM: George A. Pruitt   
SUBJ: President's Report

July of this year represented one of the most significant periods in the history of this College and in public higher education in the state. On July 9, Governor Kean signed into law the two remaining pieces of legislation in the state college "autonomy" package, and on July 18, the Board of Higher Education approved the full funding of our Challenge Grant Proposal for \$1,827,541. These two events, together and separately, represent transforming initiatives of historic proportions.

These major achievements came as a fitting capstone to an outstanding year at the College. Our projected enrollment growth materialized, resulting in a current enrollment at the College of 5,320 students. We not only met but exceeded our student revenue projections by achieving 103% of the College's projected revenue target. We anticipate a year of vigor, excitement, and a rather hectic pace of activity.

Governor's Challenge Grant

You have had the opportunity by now to read and understand the Challenge Grant Proposal CALL Network in all of its detail. The workplans and timeframes spelled out in the proposal have been reviewed and reaffirmed with the Department of Higher Education. The effective starting date has been identified as September 1, 1986.

An expert review panel of national stature has been recruited to evaluate the project as well as to provide some occasional advice during the phases of program implementation. The panel is chaired by James Fisher, President Emeritus of both the Council for Support and Advancement of Education and Towson State University. The other members of the panel are Dee Brock, Vice President for Adult Learning Services, Public Broadcasting System; Badi Foster, President of the Aetna Institute for Corporate Education; Ronald Hunter, Vice President for Systems Development, The Federal National Mortgage Association; and Morris Keeton, President of the Council for Adult and Experiential Learning.

The first meeting of this panel has been tentatively scheduled for October 29 and 30. We are indeed fortunate to have been able to attract such a distinguished group of eminent national stature.

We are hopeful of completing all the activities outlined in year one by June 30 in spite of the delay time between grant award announcement and funds received.

Advertising and interviewing for six new positions for the project are underway. These new positions include two senior programmers for implementation of the CALL Network. The Network is dependent on the creation of, and access to, enabling software packages which manage communications and information flow as well as mini-data bases which provide an assortment of informational services. In addition, two administrative assistants and two secretaries will be hired for the Simulated Classroom component and the Computer Diagnostic Examination component.

Major tasks underway to date have included:

- . FASTLAN installation (RFP) with General Services Administration. FASTLAN will support data, video, and audio transmissions throughout the building.
- . Pre-installation discussion with Wang representatives on hardware purchases.
- . Meetings with NJECN representatives to establish liaison staff, training dates, software production timetable, costs, and telecommunications between Wang and NJECN.
- . Preparation of four simulated classroom sites for course offerings in the spring of 1987.
- . Selection of three examinations for diagnostic adaptive testing in year one. The tests are Principles of Finance, Introduction to Operations Management, and Introduction to Data Processing.
- . Review for purchase a Sentry 7001 optical mark reader with test item analysis software for the Computer Adaptive Diagnostic Examination component.

As you see from the above, this partial list reveals the many tasks and activities needing daily attention to bring about the "Electronic College." The operations team for the project includes Dr. Ice, Drew Hopkins, Paul Jacobs, and Bill Seaton.

## State College Autonomy

State college autonomy simply stated means that the Trustees and administration of the College will have increased authority over many areas for which we are already responsible and accountable. Operationally, autonomy will take on a different character for this institution than for our eight colleague colleges. Many of the changes occur in the finance and administration area of the institutions's management.] Later in the Agenda, I will be requesting Board approval of several proposed College policies relating to travel, purchasing, and auditing. The approval of these policies at this time is necessary in keeping with the implementation schedule approved by the Board of Higher Education. It is my hope and request that the Finance Committee at its next meeting review in some detail with us the expectations and requirements of autonomy in preparation for a discussion by the full Board at our December meeting.]

Autonomy for Edison will be different in two respects. First, there will be minimal changes in current Trustee involvement for Edison because we have historically developed approval and information machinery appropriate to the post-autonomy environment. For example, the Edison State College Board of Trustees has always reviewed and set student fees, the College's operating budget, and personnel actions. The Board has reviewed and monitored quarterly financial statements detailing the status of revenue and expenditures. All information regarding various audits has also been reviewed and considered by the Board of Trustees. This pattern of Board oversight has not been uniform throughout the state college sector. I see few changes necessary to conform with the requirements of the autonomy legislation or of effective Trustee oversight of the relevant functions at this institution.

The second area of difference is the degree to which we shall continue to use the systems and processes of state government to carry out the College's business. For Edison to acquire the administrative infrastructure to become completely independent in the same pattern as the other state colleges will require an inflation in our overhead cost disproportionate and out of line with any conceivable benefit for such a commitment resources. It is also extremely unlikely and improbable that the state would provide the necessary resources assuming we attempted to procure them.

It is, therefore, our intention to establish a relationship with Treasury which would permit them to continue the processing of our transactions without the application of Treasury regulatory standards to our business. The relationship we seek with Treasury is that of a processing agent or service vendor as opposed to overseer and regulator. We are also attempting to expand our space and facilities through buildings owned or controlled using the state's resources.] Attached is a letter I sent the Treasurer, following a recent meeting, which explores the specifics of the environment we are attempting to create.

Autonomy is an important subject for the Board, and I am suggesting that a full discussion and review of the autonomy issues be deferred to the December meeting to allow for the appropriate committee preparations and time allocations for Board discussion not possible at this meeting.

### Arnold Fletcher Award

The Arnold Fletcher Award recognizes Thomas A. Edison State College baccalaureate graduates for exceptional achievement in independent learning. Students selected have demonstrated excellence and have earned a large number of credits using one or more of the nontraditional learning modes recognized by the College: Assessment of Prior Learning through Portfolio, Testing, Guided Study, Correspondence Courses, Nursing Performance Exams. The award is named in honor of Dr. Arnold Fletcher, Vice President for Academic Affairs from 1973 to 1983.

The Selection Committee, composed of the Coordinator of Liberal Arts Programs, Coordinator of Business Programs, Coordinator of Applied Science and Technology and Human Services Programs, Director of Nursing Program, and the Dean of Academic Programs have selected the following to receive the Arnold Fletcher Award at the October, 1986 Commencement.

Christopher Brinton, Phoenixville, PA  
Carol A. DeFazio, Wanamassa, NJ  
Baerbel B. McIntyre, Fanwood, NJ  
Stephen P. Murphy, Garfield, NJ  
Carole A. Nerlino, Morris Plains, NJ  
John Pett, North Plainfield, NJ  
Claude Poole, Albuquerque, NM  
Frederick Trust, Baltimore, MD

### Review of Liberal Arts Degrees

Consistent with the guidelines from the Department of Higher Education, Edison State College reviews each degree program every five years. The review of the degree programs is a very important part of the ongoing evaluation of the academic work of the College. The Committee Report will be approved by the Academic Council and the Board of Trustees and submitted to the New Jersey Department of Higher Education in June, 1987. The Ad Hoc Review Committee for the Liberal Arts Programs has been appointed. Dr. Timothy Mott will serve as the Chairperson. The Committee is made up of four members from the Academic Council and four Edison staff members from the Division of Academic Affairs. Dr. Ruth M. McKeefery, Dean of Academic Programs will be working closely with Dr. Mott on the review. The Committee consists of the following persons:

Dr. Jean Werth	Biology	William Patterson College
Dr. Carol Williams	Sociology	Kean College of New Jersey
Ms. Patricia Mayer	Dance	Rutgers University
Dr. Thomas Simonet	Communications	Rider College
Dr. Timothy Mott	Curriculum and Supervision	Edison State College
Mr. Robert Herbster	English/Computer Science/Public Administration	Edison State College
Ms. Rebecca Hull	Psychology	Edison State College
Mr. William Seaton	Sociology	Edison State College

### Student Enrollment by Degree Program

Current student enrollment by degree program on September 1, 1986 was as follows:

#### PERCENT OF CURRENT STUDENT ENROLLMENT BY DEGREE PROGRAM

DEGREE PROGRAM	SEPT. 1
B.S.B.A.	29 %
A.S.M.	3 %
B.A.	23 %
A.A.	4 %
A.S.N.S.M.	0.1%
B.S./H.S.	9 %
A.S.P.S.S.	0.3%
B.S./A.S.T.	24 %
A.S.A.S.T.	1 %
A.A.S.R.T.	0.2%
B.S.N.	6 %
Not coded	0.4%
TOTAL STUDENT ENROLLMENT	100.0%

In addition, there are 864 students enrolled in an associate degree as well as a baccalaureate degree. If we counted students based on degree enrollment the total would be 5,172. The largest enrollment is in the Bachelor of Science in Business Administration Degree with the Bachelor of Science in Applied Science and Technology Degree the second largest. We have been pleased to have an increase in the Human Services Degree. During the past year 216 new students enrolled in this program. This is encouraging because for several years the enrollment had gone down for this program.

### Services to Enrolled Students

With an increase in applications and enrollments during July and August, 1986, the College experienced an increase in the activity for the Advisement Center. This increase required very close scheduling for the Coordinators and Program Advisors in order to meet student demands. The Advisement statistics as compared with June/July indicate the following increases:

<u>Service</u>	<u>% of Increase</u>
Applicant phone calls	25%
Enrolled student phone calls	17%
Basic Skills student phone calls	45%
Program Plans received	31%
Student letters received	22%
Student appointments held	23%

#### Articulation Agreements

The Office of Academic Programs completed a three-way Articulation Agreement between Edison State College, Westmoreland Community College (Pennsylvania), and the Westinghouse Corporation (Pennsylvania). The Articulation was for the Nuclear Industrial Operations Specialization in the Bachelor of Science Program. We are continuing to work with Westinghouse and are developing a second agreement for the Electronics Specialization.

Parallel to the Westinghouse-Pennsylvania Agreement, we are working on a second agreement with Westinghouse Corporation (South Carolina) and Spartanburg Technical College (South Carolina). The reason for this agreement is that students earn credits based on corporate training programs which are the same for both Pennsylvania and South Carolina.

The College is working with Business Forms Management Association, Inc. to request a PONSI review of their Association Training Programs. Based on the review, an Articulation Agreement will be developed for the Business and Liberal Arts Degrees.

The Office of Academic Programs recently developed a new Specialization in Perfusion Technology which was approved by the Academic Council. This Specialization was developed to provide members of the American Cardiology Technologists Association the opportunity to earn credit for their professional work. An Articulation Agreement has been developed with the American Cardiology Technologists Association to provide services to their members.

#### Certified Public Manager Program (CPM)

Dr. Ruth M. McKeefery satisfactorily completed the second year of the Certified Public Manager Program. The first year of the program is considered to be the equivalent to 9 s.h. of undergraduate work and the second year is considered to be equivalent to 9 s.h. of graduate work in Public Administration. Students working on a graduate degree at Rutgers University will earn 9 s.h. of credit.

## Center for Learning Through Telecommunications Update

The Guided Study program continues to grow and improve each semester. This fall, the program enrolled a record 168 course-equivalent enrollments for 503 semester credits. This represents an enrollment increase of approximately 140%. Additionally, this growth allowed the Center to achieve 405% of its budgeted revenue.

Ten courses were offered during this semester: The Adult Years; The Age of the Enlightenment; Complexity, Management, and Change; The Religious Quest; People and Organizations; Introduction to the Humanities; Economics U\$A; The Africans; The Mechanical Universe; and Systems Organization. The Africans, Economics U\$A, and the Mechanical Universe are new courses offered for the first time this fall.

The Center undertook its first media campaign running program advertisements in three newspapers--The Newark Star Ledger, The Trenton Times, and the Asbury Park Press. Approximately 200 inquiries were received from the ads, a good response for an initial effort. Additional ads will be placed for the spring semester.

Further, the Center is underway with the implementation of Challenge Grant activities. Vacancy notices have been posted for the Administrative Assistant position and response is gratifying. Additionally, the Center Director has met with hardware vendors and is in the process of receiving final bids for P.C. packages to be used by students and mentors as part of the simulated classroom. This activity is being coordinated with the M.I.S. Director.

Lastly, the Center has an agreement with the Department of Community Affairs to provide its employees with on site Guided Study opportunities. In this same view, the Director is working with the Healthcare Information Network concerning the possibility of placing Guided Study simulated classroom support in hospitals for those involved with long-term recovery.

## Office of Corporate Programs

Several activities originating with the Office of Corporate Programs are receiving national attention for the College.

The Garden State Chapter of the American Institute on Banking (AIB) received the "Chapter of the Year" award at this year's national conference. The award cited the Chapter's PONSI evaluation of their training program and their membership in the Center for Corporate Partnerships as key ingredients in distinguishing the chapter. Now the largest AIB chapter in New Jersey, the Garden State Chapter is in its second year as a Center member.

As an initial step to gain a foothold in the banking industry nationally, Sonja A. Eveslage, Corporate Programs Director, and Lansing A. Davis, Corporate Education Administrator, prepared an article for a publication regarding the Banking Industry Group of the American Society for Training and Development. The article, entitled "AIB Becomes a College Degree," describes the relationship between the College and the Garden State AIB.

The Nuclear Regulatory Commission (NRC) has recognized that the College's degrees meet the requirements outlined by the Commission. This official response and recognition sets Edison apart from other colleges and aids the national marketing campaign in that industry.

An article written by Sonja A. Eveslage entitled, "Retooling for Tomorrow's Economy with Corporate Outreach Programs," appeared in the Spring/Summer 1986 issue of Educational Record. The magazine is read by 2,000 college presidents and chancellors; 5,000 provosts, deans, vice presidents, and other top administrators; and 3,000 other educational leaders.

More locally, Corporate Programs is sponsoring a speaker, whose presentation has been opened to the public. Serving as the lead consultant for the Council for Adult and Experiential Learning (CAEL), Pamela Tate has worked with the Ford Motor Company and the United Auto Workers (UAW) project to assist UAW members in gaining access to flexible higher education opportunities. Ms. Tate will address two major issues: "Emerging Trends in Joint Ventures Nationally," and "The Politics of Collaboration." Invitations were issued to regional members of the Association for Continuing Higher Education, to PONSI sponsors, and to all faculty consultants.

Ms. Tate will be at Edison under the auspices of the FICE grant awarded by the New Jersey Department of Higher Education. She will also consult with the staff regarding strategies for enhancing the corporate outreach effort.

PONSI business has been brisk since the beginning of the fiscal year. Two evaluations were conducted for a new client organization, The Institute of Business and Technology, a Newark based school. The six courses evaluated included Business Law, Business Math, Introduction to Word Processing, Keyboarding, Office Technology, and Typing. The Institute has training facilities in several inner-city areas, including Jersey City. The recommendations for 17 semester hours of credit are valid for either site, and they provide access to college for a population that may not otherwise have had that opportunity.

An evaluation was also conducted at New Jersey Bell, one of the College's continuing clients. The August evaluation included several new courses as well as courses needing a five-year review. This year marks the College's fifth year serving as a field representative for the American Council on Education (ACE), PONSI's parent organization. That five-year relationship with ACE also marks a five-year relationship with several first-year PONSI clients such as New Jersey Bell.

#### Application and Enrollment Report

The beginning months of Fiscal Year '87 have continued to yield a strong flow of applications and enrollments. As of September 19, 1986, 862 applications have been received. This figure represents a 58% increase over last year's total of 544 received at this same point in the year. The efforts of the Admissions Office, with the support of the Corporate Programs, Public Relations, and Military Affairs Offices have substantially impacted the application flow.



New enrollments, driven by the proactive computerized applicant follow-up system, have also increased. A total of 541 new enrollments have been processed this fiscal year as compared to 332 last year, a 63% increase over the new enrollments generated last year at this time. This is a particularly noteworthy trend, since the applicant follow-up system was not fully operational until February of 1986. The impact of the proactive attention to applicants is clearly evidenced by an average weekly increase of 10% in the enrollment flow. Prior to the applicant tracking system, new enrollments numbered an average of 30 to 35 per week. Since the applicant follow-up system, new enrollments have averaged between 40 and 45 per week.

#### Office of Development

The Alumni Annual Fund achieved its \$27,500 goal for calendar year 1986 in only 6 1/2 months. A particularly successful Phonathon and a larger-than-usual response to letters of solicitation combined with increasing use of corporate matching gift programs account for the already successful alumni fund-raising year.

We are in the midst of the most successful fund-raising year ever. By the end of 1986, we anticipate having raised over \$150,000 in cash, in-kind services, and gifts of property, compared with \$62,000 in 1985. A very special gift from retired banker Raymond Steen this year is the collection of Bradshaw prints now on display in the large conference room on the first floor.

#### Office of Alumni Affairs

The 1986-87 slate of Officers and Directors was approved at the September Board meeting. For the first time, the Alumni Association had more candidates than available positions.

In order to meet their constituency, the Board has begun a series of traveling Board meetings. The first was held in the Cherry Hill Office. Following the Board meeting, Jules Kahn, Director of Financial Aid at Edison, gave a presentation about Edison's scholarship program. There was a lot of interest in and questions about this process because of the \$1,000 scholarship grant being presented to the College by the Association. The meeting concluded with a demonstration on resume preparation. Walt Keller ('79), Board Director, shared his expertise on marketing talents via a well developed resume.

October 18 has been designated as Alumni Day in Trenton for all Edison graduates. A highlight of the day will include the presentation of Certificates of Appreciation to alumni who have volunteered their time to assist Edison. The day will be jointly sponsored by the Alumni Association and the College. The program will include the Annual Meeting, updates on Edison presented by the Vice Presidents, and a "tour" of the newly acquired Bradshaw prints. The program will conclude with a featured guest lecturer and a reception honoring the newly elected Board.

Once again, alumni will take an active role in assisting the College at the Reception for New Graduates preceding Commencement. Approximately eleven alumni have volunteered to serve as hosts and to greet the new graduates.

## Financial Report

As stated above, the College exceeded its budgeted revenue targets. The College's four major revenue areas - applications, first year's tuition fees, subsequent year's tuition fees, and transcript/evaluation fees - all exceeded their anticipated revenue targets, and for the first time in the College's history, it realized its revenues prior to the close of the fiscal year.

On the expenditure side, the College ended the fiscal year with expenditures and obligations totalling \$3,064,858, or 91% of the College FY 1986 expenditure budget of \$3,383,057. The College was under budget by 9% primarily due to cost savings realized in the data processing area and to the fact that it was able to draw down 25% more than was anticipated in the fee increase revenues.

The FY 1987 budget was signed by the Governor on July 1, 1986. The state budget totalling \$12 billion provided an appropriation of \$2,818,000 for the College, or no growth in funding over FY 1986. As a sector, the state colleges were basically flat-funded while all of higher education received an appropriation totalling \$855 million, a 2% increase over the FY 1986 adjusted appropriation.

The Finance Committee of the Board of Higher Education is recommending that the College receive an appropriation totalling \$3,226,000 in FY 1988. The College is pleased that both the Department's and the Board's Finance Committees have recommended funding for all of the College's priority packages which includes additional staffing that is sorely needed to keep pace with enrollment growth. The \$429,000 in priority requests includes:

- \$73,000 for base restoration to the current appropriation to meet the current ongoing costs;
- \$145,000 for a target adjustment that was approved by the Governor, the Legislature, and the Chancellor in FY 1987 to support the ongoing recurring costs in the personnel, program, and automation areas;
- \$32,000 to provide a targeted public information and outreach campaign to minority populations;
- \$78,000 to provide an internal audit capacity and to provide much needed administrative support personnel to maintain enrollment growth than cannot be addressed through automation;
- and \$101,000 to provide mid-size and small companies with the same ability as major corporations in providing human resource development services at an office or industrial park site or through a corporate association of its employees.

*bring us up to base*

*VIP*

Thomas A. Edison State College  
FY-1986 Statement of Revenues and Expenses  
as of June 30, 1986

Revenues

The College is proud to report that it ended the fiscal year realizing its budgeted revenue target of \$1,147,482. As of June 30, 1986, the College achieved revenues totaling \$1,179,491 or 103%. In comparison, in FY-1985 the College realized 101% or \$998,776 of its revenue target. It should be noted that for the first time the College achieved its revenues prior to the end of the fiscal year meeting its budgeted revenue target on June 24, 1986.

Student revenues for the period totalled \$1,113,526 or 102% of the budgeted target.

The Center for Corporate Partnerships which was budgeted at \$60,000 in FY-1986 realized revenues totalling \$65,925 or 110% of its budgeted target.

Specific major positive and negative areas for the twelve months were:

Positive Areas:

- \* Applications achieved 109% of its budgeted revenue target realizing \$130,805.
- \* First year tuition fees generated \$244,728 or 101% of its budgeted target
- \* Subsequent year's tuition fees realized \$207,392 or 108%.
- \* Transcript evaluation fees realized 123% of its budgeted revenue target or \$312,210 in revenues.
- \* TECEP examination fees generated \$49,602 or 94% of its budgeted target.

Negative Areas:

- \* Portfolio per credit fees generated only 54% of its target or \$54,572. However, out-of-state revenues realized 104% of its target while in-state was the problem area meeting only 32% of its target.

The College ended FY-1986 realizing excellent revenue results. The College expects to meet its FY-1987 annual revenue target of \$1,287,712 through the continued aggressive marketing and the quality delivery of program services that has produced the enrollment and revenue results of the past two years.

### Expenditures

The College's FY-1986 expenditure budget of \$3,314,588 was adjusted to \$3,383,057. The \$68,469 increase includes \$40,667 in salary program funds, \$20,302 from the fee increase draw down raised from 65% to 90% as a result of the College's excellent revenue experience, \$3,500 of clerical compensation funds, and \$4,000 for the Managerial Merit Award Program.

As of June 30, 1986, the College has incurred costs and obligations totalling \$3,064,858 or 91% of the budget. In comparison, during FY-1985 the College had incurred expenses totalling \$2,626,295 or 93% of the FY-1985 budget of \$2,810,467. The College is 2% below the previous year expenditure rate. The College's management is delighted that through close fiscal monitoring it continues to maintain its expenditure rate with the 9% reduction achieved in FY-1984, the 7% reduction in FY-1985, and the slight 2% increase in FY-1986. As was anticipated, the expenditure rate increased due to enrollment growth.

The College completed the three year Project Learn grant from the Kellogg Foundation. The College received approval from Kellogg for a fourth year grant to foster dissemination. The fourth year budget totalling \$78,093 which expires on December 31, 1986 consists of a new allocation totalling \$55,338 and \$22,755 of carry forward funds from the original grant. As of June 30, 1986, the College has expended \$17,540 or 22% of the fourth year grant.

The College received a supplemental grant from the Kellogg Foundation for \$31,000 to assist adults in defining career goals. The grant expires on December 31, 1986. As of June 30, 1986, no funds have been expended or obligated.

The College was awarded a three year grant subgrant totalling \$84,417, titled "To Educate the People," from Wayne State University. The budget for grant year one was \$20,000, year two - \$40,000, and grant year three - \$24,417. As of June 30, 1986, \$39,114 or 46% of the budget has been expended and obligated. This grant will expire on December 31, 1986.

The College was awarded a grant from the New Jersey <sup>Council for</sup> Committee of the Humanities totalling \$27,791. As of June 30, 1986 \$24,589 has been expended and committed. This grant is now ended.

Finally, the College was awarded a three year grant totalling \$76,000, titled "Creating the Missing Connection," from the Department of Higher Education. The budget for grant year one was \$26,700, year two - \$33,928, and year three - \$16,364. Due to external delays in transferring the funds, budgeted lines were not established during this reporting period.

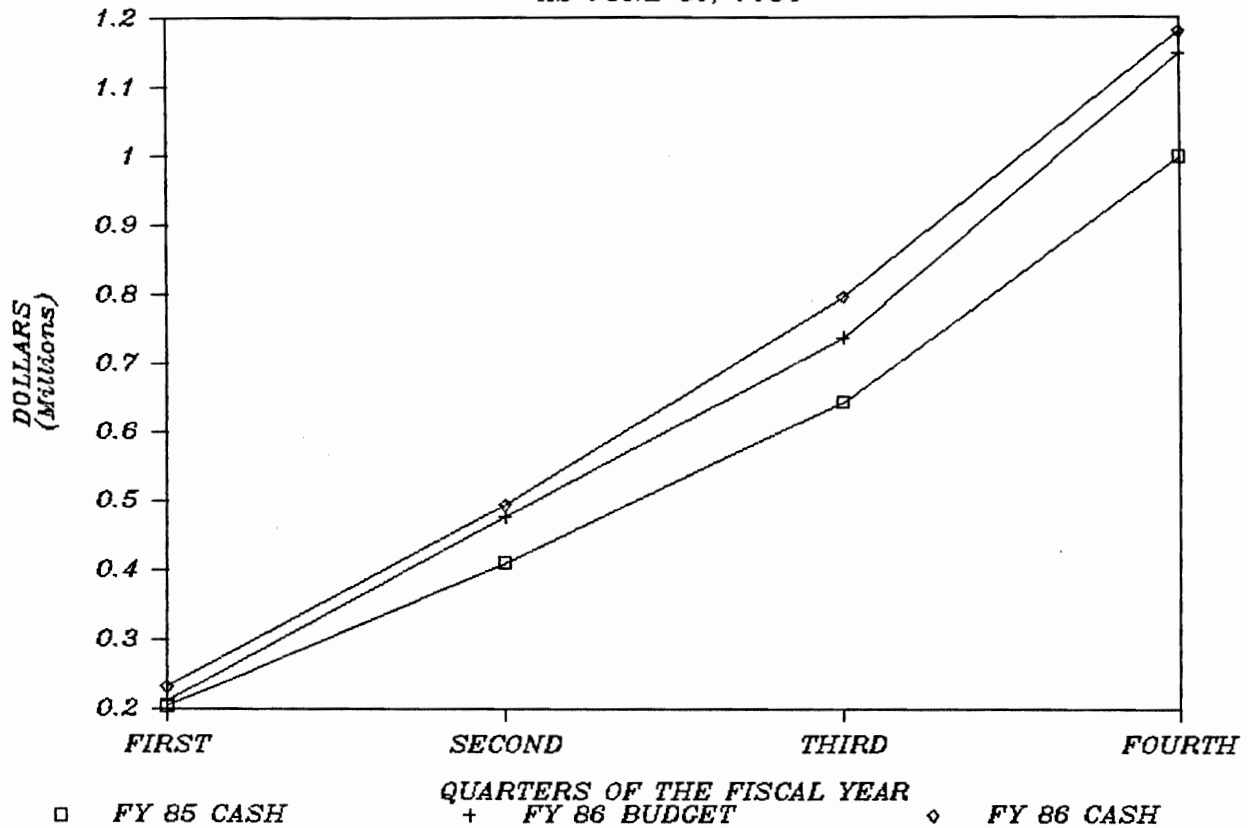
In conclusion, the College ended the fiscal year with a very robust financial picture. Revenues were realized and exceeded budgeted targets. Expenditures continued to be managed and controlled effectively. With these

financial results, the outlook for FY-1987 is very promising, especially with the award of the Governor's Challenge Grant and with the anticipated enrollment growth.

The College's most pressing difficulty is the need for additional personnel primarily for the administrative area and the College's academic area in order to service this dynamically growing and maturing institution.

# COMPARISON OF TOTAL REV.

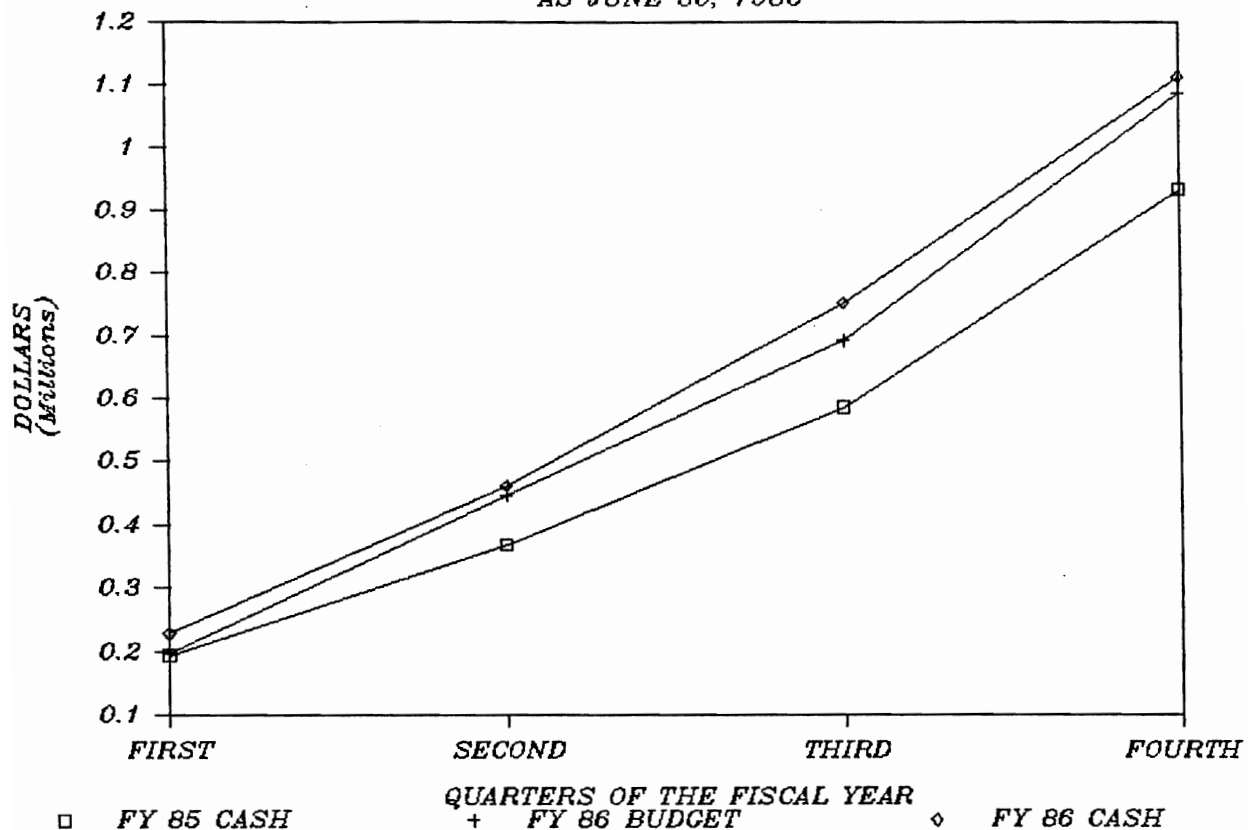
AS JUNE 30, 1986



FIRST	\$204,328.13	\$211,836.00	\$232,626.20
SECOND	410,074.20	475,869.00	492,701.90
THIRD	644,094.95	737,725.00	796,359.00
FOURTH	998,776.72	1,147,482.00	1,179,491.33

# FY 86 COMPARISON OF STUDENT REV.

AS JUNE 30, 1986



FIRST	\$193,483.13	\$196,836.00	\$227,961.20
SECOND	367,902.63	445,869.00	461,036.90
THIRD	586,013.38	692,725.00	751,744.00
FOURTH	934,145.61	1,087,482.00	1,113,526.33

THOMAS A. EDISON STATE COLLEGE  
STATEMENT OF REVENUES-FOURTH QUARTER FY 86  
FOR THE PERIOD ENDING JUNE 30, 1986

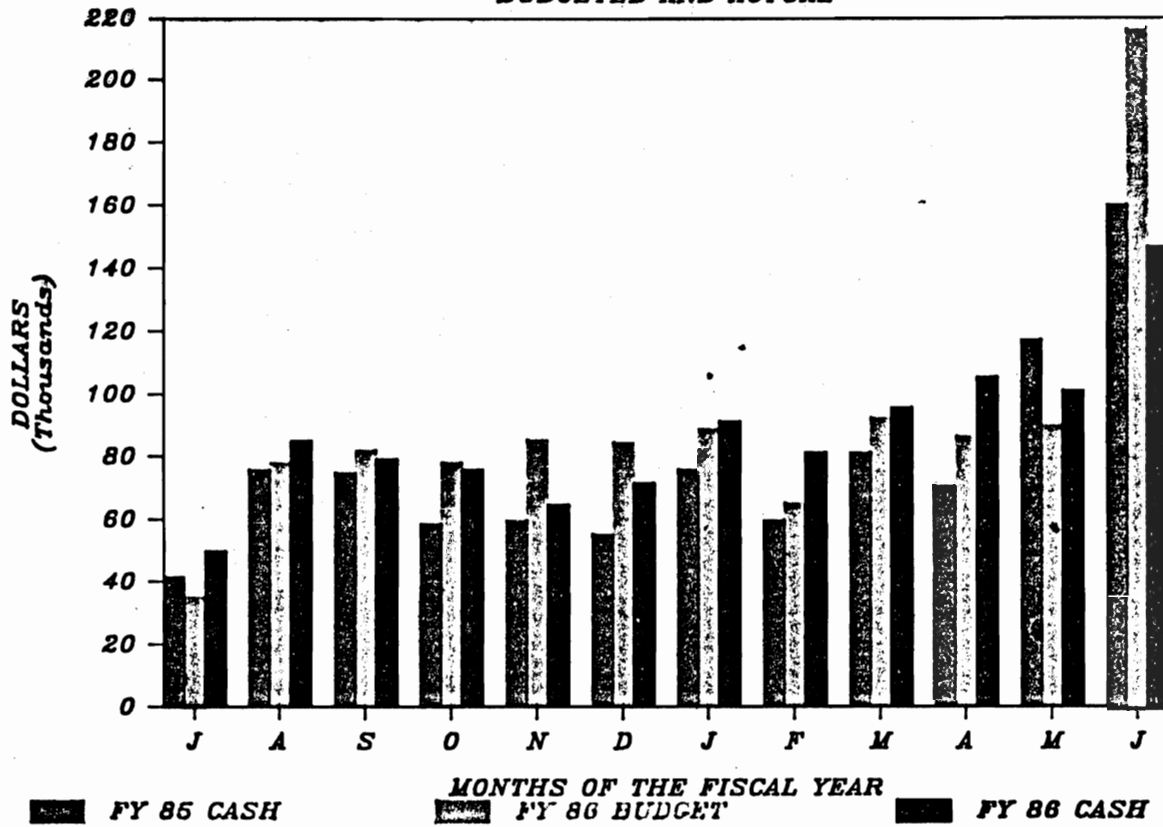
	FY-86 FOURTH QUARTER BUDGET	STUDENTS	CASH	ACCOUNT RECEIVABLES	PREVIOUS CREDITS	TOTAL CASH AND RECEIVABLES	PERCENT CASH ACHIEVED	YTD BUDGET	YTD CASH	YTD RECEIVABLES	PERCENT OF CASH ACHIEVED
Application Fee	\$43,560.00	703	\$41,710.00	\$100.00	\$0.00	\$41,810.00	95.8	\$120,000.00	\$130,805.20	\$2,406.00	109.0
First Year's Tuition Fee											
In-State	\$57,036.00	348	\$43,675.00	\$250.00	\$0.00	\$43,925.00	76.6	\$157,125.00	\$136,128.98	\$1,895.00	86.6
Out-Of-State	\$30,855.00	197	\$32,184.50	\$200.00	\$0.00	\$32,384.50	123.8	\$85,000.00	\$102,599.50	\$2,275.00	127.6
	\$87,891.00	545	\$81,859.50	\$450.00	\$0.00	\$82,309.50	93.1	\$242,125.00	\$244,728.48	\$4,170.00	101.1
Subsequent Year's Tuition Fee											
In-State	\$46,355.00	438	\$43,657.00	\$100.00	\$0.00	\$43,757.00	94.2	\$127,700.00	\$139,267.00	\$1,291.00	109.1
Out-Of-State	\$23,523.00	154	\$22,490.00	\$0.00	\$0.00	\$22,490.00	95.6	\$64,800.00	\$68,125.00	\$1,240.00	105.1
	\$69,878.00	592	\$66,147.00	\$100.00	\$0.00	\$66,247.00	94.7	\$192,500.00	\$207,392.00	\$2,531.00	107.7
Transcript/Evaluation Fee											
In-State	\$55,434.00	676	\$51,935.50	\$528.00	\$0.00	\$52,463.50	93.7	\$152,712.00	\$169,807.40	\$2,708.00	111.2
Out-Of-State	\$37,113.00	330	\$49,692.13	\$354.00	\$0.00	\$50,046.13	133.9	\$102,240.00	\$142,403.13	\$896.00	139.3
	\$92,547.00	1,006	\$101,627.63	\$882.00	\$0.00	\$102,509.63	109.8	\$254,952.00	\$312,210.53	\$3,604.00	122.5
Limited Service Application Fee	\$4,356.00	85	\$3,470.00	\$0.00	\$0.00	\$3,470.00	79.7	\$12,000.00	\$12,053.00	\$200.00	100.4
Pre-Graduation Conference Fee											
In-State	\$3,403.00	18	\$1,410.00	\$0.00	\$0.00	\$1,410.00	41.4	\$9,375.00	\$5,400.00	\$65.00	57.6
Out-Of-State	\$2,087.00	16	\$1,480.00	\$0.00	\$0.00	\$1,480.00	70.9	\$5,750.00	\$4,319.00	\$0.00	75.1
	\$5,490.00	34	\$2,890.00	\$0.00	\$0.00	\$2,890.00	52.6	\$15,125.00	\$9,719.00	\$65.00	64.3
Portfolio Application Fee											
0-12 Credits											
In-State	\$958.00	17	\$870.00	\$0.00	\$0.00	\$870.00	90.8	\$2,640.00	\$3,157.00	\$0.00	119.6
Out-Of-State	\$640.00	14	\$1,068.00	\$0.00	\$0.00	\$1,068.00	166.9	\$1,760.00	\$2,963.00	\$0.00	165.4
Over 12 Credits											
In-State	\$4,072.00	6	\$435.00	\$0.00	\$0.00	\$435.00	10.7	\$11,220.00	\$2,740.00	\$0.00	24.4
Out-Of-State	\$2,077.00	16	\$1,770.00	\$0.00	\$0.00	\$1,770.00	85.2	\$5,720.00	\$6,515.00	\$0.00	113.9
	\$7,747.00	53	\$4,143.00	\$0.00	\$0.00	\$4,143.00	53.5	\$21,340.00	\$15,375.00	\$0.00	72.0
Portfolio Per Credit Fee											
In-State	\$25,874.00	19	\$4,700.00	\$240.00	\$0.00	\$4,940.00	18.2	\$71,280.00	\$22,467.00	\$725.00	31.5
Out-Of-State	\$11,181.00	32	\$10,163.00	\$5.00	\$0.00	\$10,168.00	90.9	\$30,800.00	\$32,105.57	\$417.00	104.2
	\$37,055.00	51	\$14,863.00	\$245.00	\$0.00	\$15,108.00	40.1	\$102,080.00	\$54,572.57	\$1,142.00	53.5



	FY-86 FOURTH QUARTER BUDGET	STUDENTS	CASH	ACCOUNT RECEIVABLES	PREVIOUS CREDITS	TOTAL CASH AND RECEIVABLES	PERCENT CASH ACHIEVED	YTD BUDGET	YTD CASH	YTD RECEIVABLES	Percent of Cash Achieved
Practicum Application Fee											
In-State	\$617.00	5	\$242.00	\$0.00	\$0.00	\$242.00	29.6	\$2,250.00	\$682.00	\$0.00	30.3
Out-Of-State	\$209.00	1	\$115.00	\$0.00	\$0.00	\$115.00	55.0	\$575.00	\$348.00	\$0.00	59.5
	<u>\$1,026.00</u>	<u>6</u>	<u>\$357.00</u>	<u>\$0.00</u>	<u>\$0.00</u>	<u>\$357.00</u>	<u>34.8</u>	<u>\$2,825.00</u>	<u>\$1,030.00</u>	<u>\$0.00</u>	<u>36.5</u>
Practicum Per Credit Fee											
In-State	\$1,307.00	3	\$255.00	\$0.00	\$0.00	\$255.00	19.5	\$3,600.00	\$1,020.00	\$0.00	28.3
Out-Of-State	\$272.00	1	\$95.00	\$0.00	\$0.00	\$95.00	34.9	\$750.00	\$452.00	\$0.00	60.3
	<u>\$1,579.00</u>	<u>4</u>	<u>\$350.00</u>	<u>\$0.00</u>	<u>\$0.00</u>	<u>\$350.00</u>	<u>22.2</u>	<u>\$4,350.00</u>	<u>\$1,472.00</u>	<u>\$0.00</u>	<u>33.8</u>
TECEP Examination Fee											
In-State	\$12,578.00	84	\$6,219.00	\$0.00	\$0.00	\$6,219.00	49.4	\$34,650.00	\$27,323.00	\$1,030.00	78.9
Out-Of-State	\$6,534.00	51	\$4,323.00	\$120.00	\$0.00	\$4,443.00	66.2	\$18,000.00	\$22,279.00	\$1,630.00	123.8
	<u>\$19,112.00</u>	<u>135</u>	<u>\$10,542.00</u>	<u>\$120.00</u>	<u>\$0.00</u>	<u>\$10,662.00</u>	<u>55.2</u>	<u>\$52,650.00</u>	<u>\$49,602.00</u>	<u>\$2,660.00</u>	<u>94.2</u>
Graduation Fee	\$14,230.00	114	\$8,882.00	\$0.00	\$0.00	\$8,882.00	62.4	\$39,200.00	\$25,899.00	\$790.00	66.1
Demonstration of Curr. Fee											
In-State	\$66.00	0	\$0.00	\$0.00	\$0.00	\$0.00	0.0	\$180.00	\$110.00	\$0.00	61.1
Out-Of-State	\$65.00	1	\$90.00	\$0.00	\$0.00	\$90.00	138.5	\$180.00	\$270.00	\$0.00	150.0
	<u>\$131.00</u>	<u>1</u>	<u>\$90.00</u>	<u>\$0.00</u>	<u>\$0.00</u>	<u>\$90.00</u>	<u>66.7</u>	<u>\$360.00</u>	<u>\$380.00</u>	<u>\$0.00</u>	<u>105.6</u>
Change of Program Fee											
In-State	\$436.00	11	\$478.00	\$0.00	\$0.00	\$478.00	109.6	\$1,200.00	\$1,440.00	\$0.00	120.0
Out-Of-State	\$326.00	9	\$530.00	\$0.00	\$0.00	\$530.00	162.6	\$900.00	\$920.00	\$0.00	102.2
	<u>\$762.00</u>	<u>20</u>	<u>\$1,008.00</u>	<u>\$0.00</u>	<u>\$0.00</u>	<u>\$1,008.00</u>	<u>132.3</u>	<u>\$2,100.00</u>	<u>\$2,360.00</u>	<u>\$0.00</u>	<u>112.4</u>
Independent Study											
In-State	\$6,126.00	19	\$5,364.00	\$0.00	\$0.00	\$5,364.00	87.6	\$16,875.00	\$13,393.00	\$1,268.00	79.4
Out-Of-State	\$3,267.00	7	\$3,470.00	\$0.00	\$0.00	\$3,470.00	106.2	\$9,000.00	\$5,697.00	\$0.00	63.3
	<u>\$9,393.00</u>	<u>26</u>	<u>\$8,834.00</u>	<u>\$0.00</u>	<u>\$0.00</u>	<u>\$8,834.00</u>	<u>94.0</u>	<u>\$25,875.00</u>	<u>\$19,090.00</u>	<u>\$1,268.00</u>	<u>73.8</u>
Miscellaneous Student Fees	\$0.00	649	\$8,079.20	\$0.00	\$0.00	\$8,079.20		\$0.00	\$26,837.55	\$0.00	
TOTAL STUDENT REVENUE	<u>\$394,757.00</u>	<u>4024</u>	<u>\$354,852.33</u>	<u>\$1,897.00</u>	<u>\$0.00</u>	<u>\$356,749.33</u>	<u>89.9</u>	<u>\$1,087,482.00</u>	<u>\$1,113,526.33</u>	<u>\$18,836.00</u>	<u>102.4</u>
CHEP REVENUE	\$15,000.00	0	\$20,450.00	\$0.00	\$0.00	\$20,450.00	136.3	\$60,000.00	\$65,925.00	\$4,150.00	109.9
Miscellaneous Revenue	\$0.00	0	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$40.00	\$0.00	
COMBINED TOTALS	<u>\$409,757.00</u>	<u>4024</u>	<u>\$375,302.33</u>	<u>\$1,897.00</u>	<u>\$0.00</u>	<u>\$377,199.33</u>	<u>91.6</u>	<u>\$1,147,482.00</u>	<u>\$1,179,491.33</u>	<u>\$22,986.00</u>	<u>102.8</u>

# FY 86 MONTHLY STUDENT REV.

BUDGETED AND ACTUAL



FY 86 MONTHLY STUDENT REVENUES BUDGETED AND ACTUAL

<u>MONTH</u>	<u>FY 86 BUDGET</u>	<u>FY 86 CASH</u>	<u>% CASH ACHIEVED</u>
July	\$35,888.00	\$50,137.10	139.70%
August	78,299.00	85,437.00	109.12%
September	82,649.00	79,420.70	96.09%
October	78,299.00	76,014.10	97.08%
November	85,911.00	64,727.99	75.34%
December	84,823.00	71,754.60	84.59%
January	89,171.00	91,590.05	102.71%
February	65,249.00	81,300.10	124.60%
March	92,436.00	96,316.35	104.20%
April	86,998.00	105,820.00	121.63%
May	90,262.00	101,202.10	112.12%
June	217,497.00	147,870.23	67.99%

THOMAS A. EDISON STATE COLLEGE  
PROJECTED STUDENT REVENUE-FISCAL YEAR 1987

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	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MARCH	APRIL	MAY	JUNE	TOTAL
Application Fee	\$7,800	\$7,360	\$9,880	\$9,360	\$8,970	\$9,360	\$10,400	\$8,450	\$11,050	\$11,050	\$10,790	\$23,530	\$130,000
First Year Tuition Fee													
In-State	\$11,313	\$13,576	\$14,330	\$13,576	\$13,010	\$13,576	\$15,084	\$12,256	\$16,027	\$16,027	\$15,650	\$34,125	\$188,550
Out-of-State	\$6,375	\$7,650	\$8,075	\$7,650	\$7,331	\$7,650	\$8,500	\$6,906	\$9,031	\$9,031	\$8,819	\$19,232	\$106,250
Subsequent Year Tuition Fee													
In-State	\$9,750	\$11,700	\$12,350	\$11,700	\$11,213	\$11,700	\$13,000	\$10,567	\$13,813	\$13,813	\$13,488	\$29,410	\$162,500
Out-of-State	\$5,400	\$6,480	\$6,840	\$6,480	\$6,210	\$6,480	\$7,200	\$5,850	\$7,650	\$7,650	\$7,470	\$16,290	\$90,000
Limited Service Fee	\$810	\$972	\$1,026	\$972	\$932	\$972	\$1,080	\$878	\$1,148	\$1,148	\$1,121	\$2,441	\$13,500
Graduation Fee	\$2,520	\$3,024	\$3,192	\$3,024	\$2,898	\$3,024	\$3,360	\$2,730	\$3,570	\$3,570	\$3,486	\$7,602	\$42,000
Change of Program Fee	\$126	\$151	\$160	\$151	\$145	\$151	\$168	\$137	\$179	\$179	\$174	\$379	\$2,100
Transcript/Evaluation Fee													
In-State	\$9,163	\$10,995	\$11,606	\$10,995	\$10,537	\$10,995	\$12,217	\$9,926	\$12,981	\$12,981	\$12,675	\$27,641	\$152,712
Out-of-State	\$6,134	\$7,361	\$7,770	\$7,361	\$7,055	\$7,361	\$8,179	\$6,646	\$8,690	\$8,690	\$8,486	\$18,507	\$102,240
Portfolio Development Assessment Application Fee Up to 12 Credits													
In-State	\$158	\$190	\$201	\$190	\$182	\$190	\$211	\$172	\$224	\$224	\$219	\$479	\$2,640
Out-of-State	\$119	\$143	\$150	\$143	\$137	\$143	\$158	\$129	\$168	\$168	\$164	\$358	\$1,980
Between 13-30 Credits													
In-State	\$639	\$765	\$808	\$765	\$733	\$765	\$850	\$691	\$903	\$903	\$882	\$1,921	\$10,625
Out-of-State	\$396	\$475	\$502	\$475	\$455	\$475	\$528	\$429	\$561	\$561	\$548	\$1,195	\$6,600
Over 30 Credits													
In-State	\$30	\$36	\$38	\$36	\$35	\$36	\$40	\$33	\$43	\$43	\$41	\$89	\$500
Out-of-State	\$60	\$72	\$76	\$72	\$70	\$72	\$80	\$66	\$86	\$86	\$82	\$178	\$1,000
Portfolio Assessment Per Credit Fee													
In-State	\$4,277	\$5,132	\$5,417	\$5,132	\$4,918	\$5,132	\$5,702	\$4,633	\$6,059	\$6,059	\$5,916	\$12,903	\$71,280
Out-of-State	\$1,848	\$2,218	\$2,341	\$2,218	\$2,125	\$2,218	\$2,464	\$2,002	\$2,618	\$2,618	\$2,555	\$5,575	\$30,800

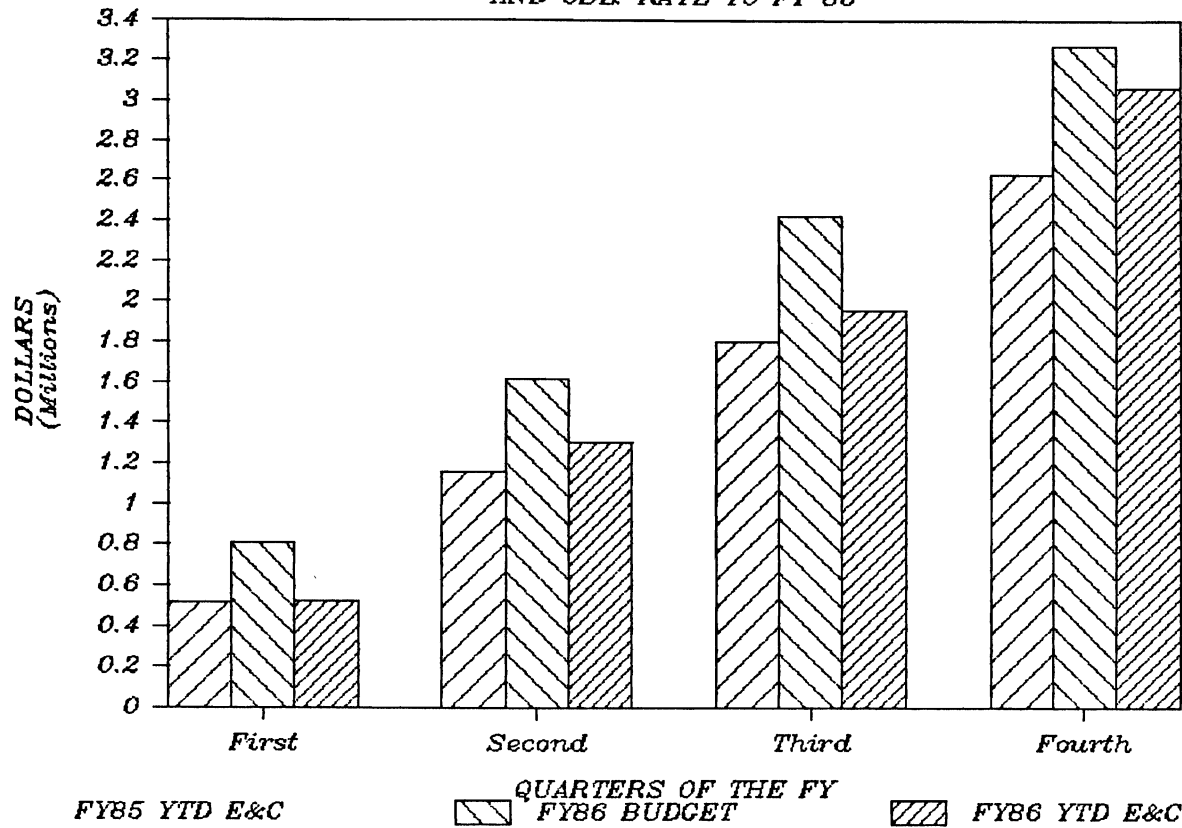
THOMAS A. EDISON STATE COLLEGE  
PROJECTED STUDENT REVENUE-FISCAL YEAR 1987

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	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MARCH	APRIL	MAY	JUNE	TOTAL
In-State	\$2,079	\$2,495	\$2,633	\$2,495	\$2,391	\$2,495	\$2,772	\$2,252	\$2,945	\$2,945	\$2,876	\$6,272	\$34,650
Out-of-State	\$1,080	\$1,296	\$1,368	\$1,296	\$1,242	\$1,296	\$1,440	\$1,170	\$1,530	\$1,530	\$1,494	\$3,258	\$18,000
Guided Study													
In-State	\$1,215	\$1,458	\$1,539	\$1,458	\$1,397	\$1,458	\$1,620	\$1,316	\$1,721	\$1,721	\$1,681	\$3,666	\$20,250
Out-of-State	\$608	\$729	\$770	\$729	\$699	\$729	\$810	\$658	\$861	\$861	\$840	\$1,831	\$10,125
Pre-Graduation fee													
In-State	\$338	\$405	\$428	\$405	\$388	\$405	\$450	\$366	\$478	\$478	\$467	\$1,017	\$5,625
Out-of-State	\$173	\$207	\$219	\$207	\$198	\$207	\$230	\$187	\$244	\$244	\$239	\$520	\$2,875
Practicum Application fee													
In-State	\$128	\$153	\$162	\$153	\$147	\$153	\$170	\$138	\$181	\$181	\$176	\$383	\$2,125
Out-of-State	\$38	\$45	\$48	\$45	\$43	\$45	\$50	\$41	\$53	\$53	\$52	\$112	\$625
Practicum Per Credit fee													
In-State	\$180	\$216	\$228	\$216	\$207	\$216	\$240	\$195	\$255	\$255	\$249	\$543	\$3,000
Out-of-State	\$45	\$54	\$57	\$54	\$52	\$54	\$60	\$49	\$64	\$64	\$62	\$135	\$750
Demonstration of Currency fee													
In-State	\$11	\$13	\$14	\$13	\$12	\$13	\$14	\$12	\$15	\$15	\$15	\$33	\$180
Out-of-State	\$11	\$13	\$14	\$13	\$12	\$13	\$14	\$12	\$15	\$15	\$15	\$33	\$180
BSN Study Group fee													
Edison BSN Student	\$225.00	\$270.00	\$285.00	\$270.00	\$259.00	\$270.00	\$300.00	\$244.00	\$319.00	\$319.00	\$311.00	\$678.00	\$3,750
Non-Edison BSN Student	\$13.00	\$22.00	\$23.00	\$22.00	\$21.00	\$22.00	\$24.00	\$20.00	\$26.00	\$26.00	\$25.00	\$51.00	\$300
TOTAL STUDENT REVENUE	\$73,067	\$87,676	\$92,550	\$87,676	\$84,024	\$87,676	\$97,415	\$79,157	\$103,508	\$103,508	\$101,068	\$220,387	\$1,217,712

# COMPARISON OF THE FY 86 EXP.

AND OBL. RATE TO FY 85



FIRST	\$515,262.00	\$806,098.00	\$519,988.00
SECOND	1,152,273.00	1,612,196.00	1,298,749.00
THIRD	1,800,528.00	2,418,294.00	1,959,991.00
FOURTH	2,626,295.00	3,383,057.00	3,064,858.00

Thomas A. Edison State College  
Preclosing Statement of Expenditures  
for the Fiscal Year Ended June 30, 1986  
(100 and 440 Accounts)

	Fiscal Year 1985				Fiscal Year 1986									
	Actual 6/30/85		Expended & Committed 6/30/85		Budget		Expended		Obligated as of 6/30/86	Total Expenditures & Committed	Various Under/(Over) Budget			
	100	440			100	440	4th Qtr.	YTD			\$	%		
Personal Services														
Salaries and Wages	1,790,891	206,308	1,997,199	1,997,199	1,923,901	287,000	2,210,901	641,907	2,138,323	0	2,138,323	72,578	3.3	
Other Expenditures														
Materials and Supplies	90,793	21,566	112,359	112,359	132,556	46,000	178,556	32,310	113,603	61,512	175,115	3,441	1.9	
Services other than Personal	392,979	87,397	480,376	480,376	701,531	186,081	887,612	193,387	491,594	207,569	669,163	188,449	21.2	
Maintenance and Fixed Charges	6,736	542	7,278	7,278	14,000	16,135	30,135	2,343	6,996	1,648	8,644	21,491	71.3	
	490,508	109,505	600,013	600,013	848,087	248,216	1,096,303	228,040	612,193	270,729	882,922	213,381	19.5	
Special Purpose														
Affirmative Action	0	0	0	0	0	0	0	0	0	0	0	0	0	
Challenge for Excellence/ State College	0	0	0	0	5,000	0	5,000	0	0	5,000	5,000	0	0	
* Electronic College	0	0	0	0	0	0	0	0	0	0	0	0	0	
* Tuition Increase	0	0	0	0	0	0	0	0	0	0	0	0	0	
* Automation Program														
Support Project	0	0	0	0	0	0	0	0	0	0	0	0	0	
SURE	0	0	0	0	2,000	0	2,000	0	0	0	0	2,000	100.0	
	0	0	0	0	7,000	0	7,000	0	0	5,000	5,000	2,000	100.0	
Additions, Improvements & Equipment	29,083	0	29,083	29,083	43,862	24,991	68,853	2,012	15,384	23,229	38,613	30,240	43.9	
	29,083	0	29,083	29,083	43,862	24,991	68,853	2,012	15,384	23,229	38,613	30,240	43.9	
Total Other Expenditures	519,591	109,505	629,096	629,096	898,949	273,207	1,172,156	230,052	627,577	298,958	926,535	245,621	21.0	
Total Expenditures	2,310,482	315,813	2,626,295	2,626,295	2,822,850	560,207	3,383,057	871,959	2,765,900	298,958	3,064,858	318,199	9.4	

\* Allocated funds distributed within budget spending lines.

Thomas A. Edison State College  
Encumbrance/Expenditure Report - Project Learn Phase II  
as of June 30, 1986 (4th Year)

	Budget			Obligated as	Expended as	Total	Various	
	Original	Adjustments	Revised	of 6/30/86	of 6/30/86	Expenditures & Committed	Under/(Over) Budget	
							\$	%
Personal Services								
Salaries	19,029.13		19,029.13	3,363.00	6,442.54	9,805.54	9,223.59	48.5
Fringe Benefits	3,470.87		3,470.87		1,294.03	1,294.03	2,176.84	62.7
	<u>22,500.00</u>	<u>-</u>	<u>22,500.00</u>	<u>3,363.00</u>	<u>7,736.57</u>	<u>11,099.57</u>	<u>11,400.43</u>	<u>50.7</u>
Other Expenditures								
Materials and Supplies								
Printing and Office	2,891.87	-	2,891.87	22.40	140.00	162.40	2,729.47	94.4
Books	94.00	100.00	194.00		102.00	102.00	92.00	47.4
	<u>2,985.87</u>	<u>100.00</u>	<u>3,085.87</u>	<u>22.40</u>	<u>242.00</u>	<u>264.40</u>	<u>2,821.47</u>	<u>91.4</u>
Services Other Than Personal								
Travel	2,999.46	-	2,999.46	63.23	18.00	81.23	2,918.23	97.3
Data Processing	14,602.00	1,400.00	16,002.00	665.50	1,798.00	2,463.50	13,538.50	84.6
Professional Services	8,506.27	-	8,506.27	1,486.39	815.00	2,301.39	6,204.88	72.9
Other Services	25,000.00	-	25,000.00	1,308.60	22.08	1,330.68	23,669.32	94.7
	<u>51,107.73</u>	<u>1,400.00</u>	<u>52,507.73</u>	<u>3,523.72</u>	<u>2,653.08</u>	<u>6,176.80</u>	<u>46,330.93</u>	<u>88.2</u>
Additions, Improvements & Equip.								
Other Equipment	1,500.00	(1,500.00)	-	-	-	-	-	-
	<u>1,500.00</u>	<u>(1,500.00)</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Total	<u>78,093.60</u>	<u>-</u>	<u>78,093.60</u>	<u>6,909.12</u>	<u>10,631.65</u>	<u>17,540.77</u>	<u>60,552.83</u>	<u>77.5</u>



Thomas A. Edison State College  
Encumbrance/Expenditure Report - Telecommunication Project  
as of June 30, 1986

		Budget		Obligated as	Expended as	Total	Various	
	Original	Adjustments	Revised	of 6/30/86	of 6/30/86	Expenditures & Committed	Under/(Over) Budget	%
							\$	
Other Expenditures								
Materials and Supplies								
Printing and Office	4,400.49	4,000.00	8,400.49	95.78	4,808.47	4,904.25	3,496.24	41.6
Books	4,750.00	8,000.00	12,750.00	-	12,286.01	12,286.01	463.99	3.6
	<u>9,150.49</u>	<u>12,000.00</u>	<u>21,150.49</u>	<u>95.78</u>	<u>17,094.48</u>	<u>17,190.26</u>	<u>3,960.23</u>	<u>18.7</u>
Services Other Than Personal								
Travel	1,500.00	2,917.00	4,417.00	372.52	2,300.94	2,673.46	1,743.54	39.5
Professional Services	3,849.51	8,500.00	12,349.51	1,000.00	4,091.01	5,091.01	7,258.50	58.8
Other Services	3,700.00	40,000.00	43,700.00	147.50	13,262.16	13,409.66	30,290.34	69.3
	<u>9,049.51</u>	<u>51,417.00</u>	<u>60,466.51</u>	<u>1,520.02</u>	<u>19,654.11</u>	<u>21,174.13</u>	<u>39,292.38</u>	<u>65.0</u>
Maintenance & Fixed Charges								
Rent Other	800.00	1,000.00	1,800.00	-	750.00	750.00	1,050.00	58.3
	<u>800.00</u>	<u>1,000.00</u>	<u>1,800.00</u>	<u>-</u>	<u>750.00</u>	<u>750.00</u>	<u>1,050.00</u>	<u>58.3</u>
Additions, Improvements & Equipment								
Other Equipment	1,000.00	-	1,000.00	-	-	-	1,000.00	100.0
	<u>1,000.00</u>	<u>-</u>	<u>1,000.00</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>1,000.00</u>	<u>100.0</u>
Total	<u>20,000.00</u>	<u>64,417.00</u>	<u>84,417.00</u>	<u>1,615.80</u>	<u>37,498.59</u>	<u>39,114.39</u>	<u>45,302.61</u>	<u>53.7</u>

Funds reflected as adjustments represent second year allocation of 40,000 and third year allocation of 24,417.

Thomas A. Edison State College  
Encumbrance/Expenditure Report - N.J. Committee for the Humanities  
as of June 30, 1986

	Budget			Obligated as of 6/30/86	Expended as of 6/30/86	Total Expenditures & Committed	Various Under/(Over) Budget	
	Original	Adjustments	Revised				\$	%
Other Expenditures								
Materials and Supplies								
Printing and Office	1,700.00	-	1,700.00	1,389.59	-	1,389.59	310.41	18.3
Professional Services	13,300.00	2,791.84	16,091.84	-	13,200.00	13,200.00	2,891.84	18.0
	<u>15,000.00</u>	<u>2,791.84</u>	<u>17,791.84</u>	<u>1,389.59</u>	<u>13,200.00</u>	<u>14,589.59</u>	<u>3,202.25</u>	<u>18.0</u>
Services other than Professional								
Other Services	-	10,000.00	10,000.00	10,000.00	-	10,000.00	-	-
	<u>-</u>	<u>10,000.00</u>	<u>10,000.00</u>	<u>10,000.00</u>	<u>-</u>	<u>10,000.00</u>	<u>-</u>	<u>-</u>
TOTAL	<u>15,000.00</u>	<u>12,791.84</u>	<u>27,791.84</u>	<u>11,389.59</u>	<u>13,200.00</u>	<u>24,589.59</u>	<u>3,202.25</u>	<u>11.5</u>

\$1,389.59 for Administrative Overhead Cost (10% of 27,791.84)

Thomas Edison State College  
 Encumbrance/Expenditure Report - Library Network Grant  
 as of June 30, 1986

		Budget		Obligated as	Expended as	Various Under/(Over)	
	Original	Adjustments	Revised	of 6/30/86	of 6/30/86	Budget	
						\$	%
Personal Services							
Salaries	21,000.00					21,000.00	100.0
Fringe Benefits	4,000.00					4,000.00	100.0
	<u>25,000.00</u>	<u>-</u>				<u>25,000.00</u>	<u>100.0</u>
Other Expenditures							
Materials and Supplies							
Printing and Office	500.00	-				500.00	100.0
Travel	1,500.00					1,500.00	100.0
	<u>2,000.00</u>					<u>2,000.00</u>	<u>100.0</u>
Services Other Than Personal							
Data Processing	4,000.00	-				4,000.00	100.0
	<u>4,000.00</u>	<u>-</u>				<u>4,000.00</u>	<u>100.0</u>
 Total	 <u>31,000.00</u>	 <u>-</u>				 <u>31,000.00</u>	 <u>100.0</u>