



# THOMAS EDISON STATE COLLEGE

101 WEST STATE STREET  
TRENTON, NJ 08608-1176

Office Of The President  
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## MEMORANDUM September 10, 1993

TO : Members, Board of Trustees  
FROM: George A. Pruitt *GAP*  
SUBJ: President's Report to the Board of Trustees

### 1994 State Appropriation

July 1 saw the enactment of a new budget passed by the Legislature and signed by the Governor. The 1994 appropriation for the College was \$3,692,000. In addition, the College will receive \$189,000 as a part of the Tuition Stabilization Program. We have been informed to expect a salary program adjustment in the amount of \$478,000. These funds will be reduced by \$110,000 for the "attrition reduction" and by \$48,000 for the "early retirement program." The total state support we are expecting for the 1994 fiscal year is \$4,201,000. The 1993 adjusted appropriation was \$3,692,000. The increase of approximately \$500,000, when taken with projected student revenues, should allow us sufficient resources to fund the College at a level of last year's budget without imposing the severe austerity measures that were necessary because of the budget reductions.

FY 1994 Approved Budget	\$3,692,000
FY 1994 Tuition Stabilization Program	189,000
FY 1994 Salary Program	478,000
FY 1994 Attrition Reduction	(110,000)
FY 1994 Early Retirement	( 48,000)
 Final Budget	 <u>\$4,201,000</u>
 FY 1993 Adjusted Appropriation	 \$3,692,000

### FY 1995 Budget Request

The College has submitted a proposal to the Department of Higher Education requesting a state appropriation of \$4.8 million within an overall budget submission of \$12.7 million. A copy of the budget proposal is enclosed in your packet.

Budgeting for higher education in New Jersey, as you are aware, is more of a strategic than fiscal process, and starts along convoluted reductions that will result in a budget for next year. We will be reviewing both the proposal and the strategy with the Finance Committee at its next meeting.

### **Kuser Mansion**

I am pleased to report that the College has occupied the historic Kuser Mansion. The offices of Admissions Services, Human Resources, DIAL, the Center for Corporate and Public Partnerships, TOPS, and HINT (formerly referred to as the "smart card" project) are settling in this elegant facility.

### **Master of Science in Management**

The Department of Higher Education has chosen a consultant to review the Master of Science in Management degree program. This consultant is Dr. G. James Francis, College of Business, Department of Management, Colorado State University.

The Department of Higher Education sent the MSM materials to Dr. Francis in July requesting an evaluation of the materials. We hope to hear within a few weeks whether or not the proposal is well-developed enough to proceed to a site visit. The Department of Higher Education will continue to keep us informed as this review proceeds.

Funding requests are still pending with Showboat and Xerox to support program development. Discussions with AT&T are underway to identify the most attractive opportunity for support.

### **Office of Admissions Services**

One-hundred and six prospective students registered for the August 6 Application Day program held in Middlesex County. Of the 106 attending, 63 applied for the first time, and 1 reenrolled. The total applications submitted represents a 54% conversion rate. Five more regional programs are scheduled this year, with an Enrollment Day program for applicants to be held this fall.

Evening hours for Admissions Services will begin after Labor Day. The office will remain open until 6:30 pm on Tuesdays and Thursdays.

### **Center for Corporate and Public Partnerships**

Several key activities mark progress of the Center for Corporate and Public Partnerships.

**Program on Noncollegiate Sponsored Instruction (PONSI).** The 1993 Corporate - Higher Education Colloquium will be held Friday October 22, 1993 at the AT&T School of Business in Somerset, NJ. AT&T, the American Council on Education, and the Association for Continuing Higher Education are co-sponsors. The theme of the Colloquium is "Universities and Colleges Confront the Role of the Classroom in a High-Tech Information Society."

Two keynote speakers will set the conference tone. Dr. James Ryan, Vice President and Dean of Continuing Education at The Pennsylvania State University, will speak in person. Ms Sandra Welch, Executive Vice President for Educational Services at the Public Broadcasting System (PBS) will speak live via satellite.

More than 150 corporate and collegiate educators are expected to attend.

**Corporate Programs.** Ohio University has been selected as the academic partner to develop the distance-learning course grant funded by the National Registry of Radiation Protection Technologists, one of two projects underway with that national organization.

Staff participated in PSE&G's annual "Quality Day" in Salem, NJ. More than 2000 PSE&G employees participated in the two-day event.

**Policy Studies.** The area of policy studies continues to develop as a major theme in fulfilling the College's public service mission. The Trenton Office of Policy Studies (TOPS) "went public" with the results of an extensive commissioned study of economic development in the City of Trenton. At TOPS' first public forum, Jon Erickson, author of the economic development study entitled "Toward an Economic Development Plan for the City of Trenton" presented his findings. The meeting was held in June at the Kearney Campus of Mercer County Community College.

**The Trenton Management Review Commission** met in July. With the leadership of commission chair Michael Scheiring and Executive Director Robert Smith, the commission selected several topics that impact all functional areas (e.g. cash management and management information systems) and began the process of selecting volunteers for teams that will investigate each of the areas. Work has also begun in the area of public works, with initial recommendations expected by February.

At the direction of its board, the Health Information Network Technologies (HINT) is focusing attention on health care administrative costs. The goal is to investigate whether or not technology can be used to reduce or at least slow the rate of increase in administrative costs.

### **Financial Aid and Veterans' Services Report**

Since July 1, out of 150 financial aid applicants, 33 students have been awarded an estimated \$30,000 in aid. During this period, 346 students requested publications concerning financial aid and veterans' benefits.

Because of the treatment of telecommunications courses in the Educational Amendments of 1992, the College has submitted a formal request to the United States Department of Education asking for a determination of the College's eligibility in the Federal financial aid programs. Clarification is also being sought through legislative channels.

### **Office of Alumni Affairs**

**Regional Meetings.** The Alumni Association is preparing for the second in its series of regional breakfast meetings for alumni and students across the state. The next one is scheduled for Saturday, September 18, 1993 at the Cherry Hill Hyatt. Students and alumni in the Cherry Hill-Camden-Philadelphia area will be invited.

**Executive Committee Retreat and Long Range Plan.** The Executive Committee held its Annual Retreat at the College. A major focus was the discussion and approval of the proposed Association Long Range Plan which provides a variety of opportunities for alumni and student involvement in support of college priorities, e.g., the Annual Phonathon, major donor identification, and Commencement Day activities. Inherent in this plan is the mandate to identify and recruit alumni and student volunteers. The regional breakfast meetings are one step toward accomplishing this. The plan will be presented to the Board of Directors for discussion and approval at their September meeting.

**Awards.** Recipients of the Alumni Association Outstanding Service and Outstanding Professional Achievement Awards have been selected. The recipient of the Outstanding Service Award is Jane Coult '86; and the recipient of the Outstanding Professional Achievement Award is Frank Z. Hawrylo '79, a parasitologist (recently retired) who identified a serum for immunization of poultry.

### **Fall Gala**

The design and printing for materials for the Foundation's Fall Gala were generously donated by Foundation Board Chairman Richard J. Gillespie and Board Member Jack Neary. The Save-the-Date card has been mailed to potential attendees. The Fall Gala will be held Oct. 23 in the New Jersey State Aquarium in Camden.

### **Communications and College Relations**

The department's events management and its involvement in community outreach have extended to several other areas during this period. Staff represent the College on two Junior Achievement committees; they program the foyer monitor at 101 W. State St. to greet special guests; and they select appropriate college spokespersons to address groups using Prudence Hall for their own events. Staff in that department also represent the College on the Friends of the State House Council and are playing an active role in the Stacy Park transformation.

During this period, professional journals such as **9-1-1** and **Police** published articles about the College. College spokespersons have been placed on New Jersey radio talk shows on WAWZ and WTTM. Dr. Jerry Ice was interviewed by the **San Francisco Chronicle**. Additional media relations have been generated for the Trenton Management Review Commission, TOPS and other public service outreaches in accordance with the revised Mission Statement. In addition, a Speakers' Bureau brochure will be made available to organizations in the area.

A preliminary summary of existing marketing practices has been completed and sent to college managers involved in this process. Their input will form the basis for a proposed marketing plan being developed by the Communications and College Relations Office.

### **Office of Development**

**Planned Giving.** The first phase of the Foundation's planned giving program is a program of bequests-giving which includes the Foundation as a beneficiary. The program began during the summer with the first in a series of mailings to potential donors.

The second phase of the planned giving program is utilizing whole life insurance as a major gift. A request for proposals has been issued to selected national insurance companies. The selected company will provide life insurance options to alumni and friends who express an interest in deferred giving.

**Corporate Annual Appeal.** Direct mail solicitations have been sent to over 90 companies for general contributions. These include college vendors, companies in Mercer County, major New Jersey companies and others who have a relationship with the College (i.e. Center clients). Approximately 47 companies have been identified as major donor prospects, and solicitation strategies are being developed to approach each of these companies.

**Trenton Office of Policy Studies (TOPS).** Public Service Electric and Gas supported the Trenton Office of Policy Studies with a \$5,000 grant received June 30. In addition, TOPS has received contractual grants from the New Jersey Department of Environmental Protection to develop an urban environmental matrix, and from the New Jersey Department of Community Affairs for the completion of the TOPS mortgage lending study.

**Resignations**

The following people have resigned from the College:

Robin Wyszynski	-	Nursing Office
Beth Shapiro	-	TOPS
Cassandra Walker	-	Registrar's Office

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**THOMAS EDISON STATE COLLEGE  
PRELIMINARY RESULTS - UNAUDITED  
FY 1993  
STATEMENT OF UNRESTRICTED REVENUES AND EXPENSES  
FOR THE FOURTH QUARTER ENDED 6/30/93**

**REVENUES**

The College ended its 4th quarter and 1993 fiscal year achieving excellent results against its projected revenue as it realized 106% of its student revenue target or \$4,028,234 compared with 113% or \$3,327,268 for FY '92. The College has earned combined total revenues of \$4,435,141 excluding state appropriation of \$3,691,820 for this fiscal year compared with \$3,771,396 last fiscal year.

**Positive Areas**

Fourth quarter budget results achieved:

- o Admissions Services Fee - 100%
- o Subsequent Year Enrollment Fee - 102%
- o TECEP Examination Fee - 159%
- o Portfolio Per Credit Fee - 164%
- o Graduation Fee - 188%
- o Change of Program Fee - 244%
- o Credit Banking Fee - 142%
- o Assessment Tuition Fee - 114%
- o Credit Transfer Evaluation Fee - 115%

**Negative Areas**

- o First Year Enrollment Fee - 90%
- o Evaluation of Foreign Credentials Fee - 81%

**Investment Income**

The College earned \$88,976 in interest income for the fiscal year 1993 compared with \$129,129 for the same period of FY '92. A continuous decline in interest rates was primarily responsible for the erosion of the investment income in addition to lower cash reserves.

### **Management Grant**

Mayor Palmer, with the support of Governor Florio and the College, has established the Trenton Management Review Commission chaired by Michael Scheiring. A \$50,000 grant to support the efforts of the audit was provided by the Governor.

### **EXPENDITURES**

Through aggressive budget management and a staffing freeze, the College avoided a projected half million deficit due to a deep state budget reduction and contracted salary increases of 4.5% by reducing its operating expenses below FY '92. The College reversed the budget deficit to an un-audited surplus of \$958,000 through a combination of revenue enhancements and expenditure reductions.

The College has expended and committed \$7,096,856 or 93% of its budget of \$7,657,394 through the end of the 4th quarter of FY '93 compared with \$7,170,041 or 104% of its FY '92 budget.

The College has expended and committed \$379,710 of its previous carry forward commitment of \$398,596 compared with \$409,874 last fiscal year.



THOMAS EDISON STATE COLLEGE  
PRELIMINARY RESULTS - UNAUDITED  
FY 1993  
**STATEMENT OF REVENUES, EXPENSES AND REVOLVING FUNDS**  
FOR THE FOURTH QUARTER ENDED 6/30/93

The revolving funds revenue for the fourth quarter achieved 101% of its revised budget target of \$1,004,203 or \$1,022,195 compared with \$496,498 last fiscal year.

Expenditures accounted for 76% of its total revised budget of \$900,578 or \$687,692 compared with \$547,763 last fiscal year.

The fund balance for the revolving accounts combined, accounted for \$504,966 compared with \$158,398 last fiscal year.

It should be noted that last year's ending balance did not include a \$300,000 transfer made to the College's operating budget.

<u>Program</u>	<u>#</u>	<u>Beginning Balance</u>	<u>YTD Revenue</u>	<u>YTD Expenses</u>	<u>Fund Balance</u>
Corp. Partnerships	100	13,404	256,998	162,921	107,481
National Institute	200	0	34,845	50,414	(15,569)
DIAL	400	94,516	646,389	415,020	325,885
Nursing Exam	500	<u>62,543</u>	<u>83,963</u>	<u>59,337</u>	<u>87,169</u>
		170,463	1,022,195	687,692	504,966
		=====	=====	=====	=====

**THOMAS EDISON STATE COLLEGE  
PRELIMINARY RESULTS - UNAUDITED  
FY 1993  
STATEMENT OF RESTRICTED REVENUE AND EXPENSES  
FOR THE FOURTH QUARTER ENDED 6/30/93  
(A) TRENTON OFFICE OF POLICY STUDIES**

The Trenton Office of Policy Studies received \$104,260 in grant monies through the Thomas Edison State College Foundation through the fourth quarter compared with \$35,000 in the same quarter last fiscal year. The ending fund balance for the Office accounted for \$18,480 compared with \$3,419 last fiscal year.

**THOMAS EDISON STATE COLLEGE  
PRELIMINARY RESULTS - UNAUDITED  
FY 1993  
STATEMENT OF RESTRICTED GRANTS REVENUES AND EXPENSES  
FOR THE FOURTH QUARTER ENDING 6/30/93**

**(B) HEALTH CARE RETRIEVAL TECHNOLOGY PROGRAM "SMART CARD"**

The College received \$250,000 in supplemental funding from the State Legislature for the College as a joint partnership with New Jersey Institute of Technology to undertake a \$1 million feasibility study on the use of technology for processing medical payments and information. The objective of the policy study is to reduce health administrative costs while providing access to timely medical information.

The project was started in January 1993 for a duration of 18 months and will expire in June, 1994. The following is a summary of the projected budget as of June 30, 1993.

	<u>Budget</u>	<u>Revenue</u>	<u>Expense</u>	<u>Fund Balance</u>
Revenue	250,000	250,000		
Expenses	355,900		35,678	
Fund Balance				214,322

THOMAS A. EDISON STATE COLLEGE  
STATEMENT OF REVENUES EXCLUDING STATE APPROPRIATIONS-FOURTH QUARTER FY 93  
FOR THE PERIOD ENDING JUNE 30, 1993

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	CURRENT QUARTER							YEAR TO DATE			
	FT 93 Fourth Quarter Budget	Stud. Tran.	Cash & Cards	Corporate Receivables	Staff Tuition Waiver	Student Refunds	Total Revenue Earned	Percent Rev. Achieved	YTD Budget	YTD Revenue Earned	YTD Percent of Revenue Achieved
Admissions Services Fee	\$96,938.00	1325	\$97,125.00	\$1,350.00	\$300.00	(\$375.00)	\$98,400.00	101.5%	\$352,500.00	\$353,050.00	100.2%
First Year's Enrollment											
In-State	\$172,284.00	527	\$177,947.00	\$11,628.00	\$1,125.00	(\$1,962.50)	\$186,737.50	109.6%	\$609,050.00	\$586,082.50	96.2%
Out-Of-State	\$160,304.00	219	\$127,525.00	\$9,115.00	\$665.00	(\$1,065.00)	\$136,240.00	85.0%	\$571,580.00	\$462,717.00	81.0%
International	\$849.00	3	\$2,550.00	\$0.00	\$0.00	\$0.00	\$2,550.00	300.4%	\$4,700.00	\$11,550.00	245.7%
	\$333,437.00	749	\$308,022.00	\$20,743.00	\$1,790.00	(\$3,027.50)	\$327,527.50	98.2%	\$1,185,330.00	\$1,060,349.50	89.5%
Subsequent Year's Enrollment											
In-State	\$214,889.00	622	\$213,579.50	\$13,110.50	\$1,125.00	(\$562.50)	\$227,252.50	105.8%	\$766,200.00	\$746,382.50	97.4%
Out-Of-State	\$134,451.00	234	\$138,490.00	\$7,980.00	\$665.00	\$0.00	\$147,135.00	109.4%	\$470,015.00	\$508,050.00	108.1%
International	\$849.00	4	\$3,400.00	\$0.00	\$0.00	\$0.00	\$3,400.00	400.5%	\$4,700.00	\$7,150.00	152.1%
	\$350,189.00	860	\$355,469.50	\$21,090.50	\$1,790.00	(\$562.50)	\$377,787.50	107.9%	\$1,240,915.00	\$1,261,582.50	101.7%
TECNP Examination Fee											
In-State	\$9,000.00	418	\$12,115.00	\$150.00	\$240.00	(\$60.00)	\$12,445.00	138.3%	\$36,000.00	\$48,345.00	134.3%
Out-Of-State	\$5,625.00	332	\$14,610.00	\$270.00	\$90.00	(\$90.00)	\$14,880.00	264.5%	\$22,500.00	\$44,770.00	199.0%
	\$14,625.00	750	\$26,725.00	\$420.00	\$330.00	(\$150.00)	\$27,325.00	186.8%	\$58,500.00	\$93,115.00	159.2%
TECNP Reschedule		45	\$940.00	\$0.00	\$0.00	\$0.00	\$940.00			\$4,290.00	
Portfolio Per Credit Fee											
In-State	\$5,400.00	140	\$9,360.00	\$72.00	\$0.00	\$0.00	\$9,432.00	174.7%	\$21,600.00	\$28,931.00	133.9%
Out-Of-State	\$5,400.00	100	\$11,382.00	\$0.00	\$0.00	(\$108.00)	\$11,274.00	208.8%	\$21,600.00	\$41,707.00	193.1%
	\$10,800.00	240	\$20,742.00	\$72.00	\$0.00	(\$108.00)	\$20,706.00	191.7%	\$43,200.00	\$70,638.00	163.5%
Graduation Fee	\$13,749.00	317	\$33,330.00	\$660.00	\$110.00	\$0.00	\$34,100.00	248.0%	\$55,000.00	\$103,490.00	188.2%
Change of Program Fee	\$750.00	23	\$1,375.00	\$5.00	\$0.00	\$0.00	\$1,380.00	184.0%	\$3,000.00	\$7,320.00	244.0%
Eval. of Foreign Cred.	\$5,001.00	24	\$4,400.00	\$200.00	\$0.00	(\$200.00)	\$4,400.00	88.0%	\$20,000.00	\$16,125.00	80.6%
Assessment Tuition											
In-State	\$0.00	33	\$3,800.00	\$0.00	\$0.00	\$0.00	\$3,800.00		\$75,000.00	\$87,570.00	116.8%
Out-Of-State	\$0.00	26	\$3,680.00	\$15.00	\$0.00	(\$165.00)	\$3,530.00		\$73,125.00	\$81,585.00	111.6%
	\$0.00	59	\$7,480.00	\$15.00	\$0.00	(\$165.00)	\$7,330.00		\$148,125.00	\$169,155.00	114.2%
Credit Banking											
In-State	\$16,251.00	168	\$30,850.00	\$0.00	\$0.00	(\$600.00)	\$30,250.00	186.1%	\$65,000.00	\$99,480.00	153.0%
Out-Of-State	\$5,625.00	41	\$10,425.00	\$0.00	\$0.00	(\$1,200.00)	\$9,225.00	164.0%	\$22,500.00	\$24,625.00	109.4%
	\$21,876.00	209	\$41,275.00	\$0.00	\$0.00	(\$1,800.00)	\$39,475.00	180.4%	\$87,500.00	\$124,105.00	141.8%
Portfolio Study-Contractual											
In-State		0	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	
Out-Of-State		0	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	
	\$0.00	0	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	

THOMAS A. EDISON STATE COLLEGE  
STATEMENT OF REVENUES INCLUDING STATE APPROPRIATIONS-FOURTH QUARTER FY 93  
FOR THE PERIOD ENDING JUNE 30, 1993

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	CURRENT QUARTER							YEAR TO DATE			
	FY 93 Fourth Quarter Budget	Stud. Tran.	Cash & Cards	Corporate Receivables	Staff Tuition Waiver	Student Refunds	Total Revenue Earned	Percent Rev. Achieved	YTD Revenue Budget	YTD Revenue Earned	YTD Percent of Revenue Achieved
Credit Transfer Evaluation											
(1-5) In-State	\$6,025.00	185	\$5,360.00	\$235.00	\$0.00	(\$30.00)	\$5,565.00	92.4%	\$21,425.00	\$21,353.00	99.7%
(1-5) Out-Of-State	\$5,623.00	91	\$5,070.00	\$180.00	\$0.00	(\$51.92)	\$5,198.08	92.4%	\$36,550.00	\$22,562.00	61.7%
(6-11) In-State	\$10,336.00	140	\$8,026.25	\$300.00	\$0.00	\$0.00	\$8,326.25	80.6%	\$34,155.00	\$32,322.25	94.6%
(6-11) Out-Of-State	\$6,479.00	74	\$7,905.00	\$560.00	\$0.00	\$0.00	\$8,465.00	130.7%	\$88,480.00	\$30,105.50	34.0%
(12-29) In-State	\$9,022.00	156	\$14,555.00	\$630.00	\$105.00	\$0.00	\$15,290.00	169.5%	\$91,750.00	\$52,385.00	57.1%
(12-29) Out-Of-State	\$11,118.00	69	\$11,580.00	\$1,050.00	\$0.00	\$0.00	\$12,630.00	113.6%	\$42,720.00	\$55,206.50	129.2%
(30-59) In-State	\$24,093.00	123	\$20,880.00	\$380.00	\$0.00	(\$170.00)	\$21,090.00	87.5%	\$19,970.00	\$87,880.00	440.1%
(30-59) Out-Of-State	\$22,081.00	50	\$16,405.00	\$380.00	\$0.00	(\$190.00)	\$16,595.00	75.2%	\$23,000.00	\$76,253.00	331.5%
(60-89) In-State	\$25,022.00	112	\$26,676.46	\$1,100.00	\$275.00	(\$525.00)	\$27,526.46	110.0%	\$40,170.00	\$116,600.46	290.3%
(60-89) Out-Of-State	\$23,900.00	44	\$18,492.00	\$550.00	\$0.00	\$0.00	\$19,042.00	79.7%	\$82,940.00	\$95,815.00	115.5%
(90+) In-State	\$11,452.00	46	\$15,218.35	\$0.00	\$0.00	\$0.00	\$15,218.35	132.9%	\$88,100.00	\$60,956.00	69.2%
(90+) Out-Of-State	\$13,152.00	22	\$12,920.00	\$720.00	\$0.00	\$0.00	\$13,640.00	103.7%	\$48,960.00	\$62,132.00	126.9%
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	\$168,303.00	1112	\$163,088.06	\$6,085.00	\$380.00	(\$966.92)	\$168,586.14	100.2%	\$618,220.00	\$713,570.71	115.4%
Enrollment Late fee		61	\$3,240.00	\$60.00	\$0.00	\$0.00	\$3,300.00			\$14,575.00	
Returned Check fee		7	\$175.00	\$0.00	\$0.00	\$0.00	\$175.00			\$1,375.00	
TRCNP Study Guide		283	\$4,020.00	\$0.00	\$0.00	\$0.00	\$4,020.00			\$18,277.45	
Course Description Book		316	\$3,170.00	\$0.00	\$0.00	(\$10.00)	\$3,160.00			\$14,060.00	
Orientation Workshop		32	\$320.00	\$0.00	\$0.00	\$0.00	\$320.00			\$1,690.00	
Testing Workshop		6	\$180.00	\$0.00	\$0.00	\$0.00	\$180.00			\$685.00	
Miscellaneous Student Fees		10	\$124.20	\$0.00	\$0.00	\$0.00	\$124.20			\$781.25	
MONTHLY STUDENT REVENUE	\$1,015,668.00	6428	\$1,071,200.76	\$50,700.50	\$4,700.00	(\$7,364.92)	\$1,119,236.34	110.2%	\$3,812,290.00	\$4,028,234.41	105.7%
ANNUAL STUDENT REVENUE BUDGET	\$3,812,290.00								\$3,812,290.00	\$4,028,234.41	105.7%
Investment Income			\$24,523.90	\$0.00			\$24,523.90			\$88,975.98	
Rental/Space			\$80.00	\$0.00			\$80.00			\$275.00	
Gain on Investment			\$0.00	\$0.00			\$0.00			\$0.00	
Test Administration Fees			\$427.00	\$10,470.00			\$10,897.00			\$23,770.00	
Donations/Gifts			\$0.00	\$0.00			\$0.00			\$288,600.00	
Transfer in from Revolving Fund			\$0.00	\$0.00			\$0.00			\$0.00	
Misc. Revenue			\$48.83	\$0.00			\$48.83			\$5,285.37	
COMBINED TOTALS		6428	\$1,096,280.49	\$61,170.50	\$4,700.00	(\$7,364.92)	\$1,154,786.07			\$4,435,140.76	

Thomas Edison State College  
Unrestricted Funds  
Encumbrance and Expenditure Report  
for the Fourth Quarter Ending June 30, 1993

	Fiscal Year 1992			F i s c a l		Y e a r		1 9 9 3	
	Actual 6/30/92	Expended & Committed 6/30/92	Revised Budget	Expended 4th Qtr.	YTD	Encum- bered as of 6/30/ 1993	Total Expended & Committed	Variance Under/(Over) Budget	
								\$	%
Personal Services									
Salaries and Wages	5,230,887	5,230,887	5,710,410	1,486,742	5,270,564	-	5,270,564	439,846	8
Other Expenditures									
Materials and Supplies	320,101	320,101	363,064	99,776	276,556	2,117	278,673	84,391	23
Services other than personal	1,243,446	1,243,446	1,170,336	285,507	1,119,218	47,080	1,166,298	4,038	0
Maintenance and Fixed Charges	271,790	271,790	292,128	24,634	282,818	11,441	294,259	(2,131)	0
	1,835,337	1,835,337	1,825,528	409,917	1,678,592	60,638	1,739,230	86,298	0
Special Purpose									
Affirmative Action									
Fee Increase - Non Salary			4,009					4,009	100
Additions, Improvements & Equipment	103,817	103,817	117,447	18,328	85,262	1,800	87,062	30,385	26
Total Other Expenditures	1,939,154	1,939,154	1,946,984	428,245	1,763,854	62,438	1,826,292	120,692	6
Total Expenditures	7,170,041	7,170,041	7,657,394	1,914,987	7,034,418	62,438	7,096,856	560,538	7

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