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NEWSLETTER OF THOMAS EDISON STATE COLLEGE

Fall 1993

S. John Quattrone helps the Foundation plan for the College's future



Linda Solitis

by Nina Malone

His resume lists 28 civic activities, from secretary of the Columbus Day Observance Committee to president of the New Jersey Division of the American Cancer Society; member of the Italian-American National Hall of Fame to chairman of business solicitations for the Heart Fund. But for Thomas Edison State College, the credentials listed by S. John Quattrone that are most important are those that are followed by the Thomas Edison State College Foundation's name.

Quattrone, a chartered life underwriter (CLU) and president of S. John

Quattrone Associates, an insurance and investment consulting firm, has spent the past thirty-plus years dedicating his time, efforts and resources to supporting community and civic activities. He has been a member of the Thomas Edison State College Foundation Board of Directors since 1987, serving as treasurer and chairman of the Legacy and Planned Giving Committee.

"We are pleased and honored to have someone of John's stature serving the Foundation," said Dr. Natale S. Caliando, vice president for Public Affairs. "His assistance with the Legacy and Planned Giving Committee is invaluable."

"I first heard about Thomas Edison from Nick Carnevale, who is a Foundation board member," Quattrone remembered. "It was a different, new concept to me."

Quattrone agreed to meet with College President Dr. George A. Pruitt and then-vice president for Public Affairs Dr. Richard Hansen. "We spent several hours talking about the College," Quattrone said. He found it intriguing; soon after, he joined the Foundation Board of Directors.

The Legacy and Planned Giving program has become Quattrone's pet

project for the Foundation, a project that he has successfully implemented for the New Jersey Division of the American Cancer Society (ACS) and the Philadelphia Chapter of the Arthritis Foundation. "Planned giving through life insurance is an excellent way for friends of the College to support Thomas Edison," Quattrone began. "It allows someone to leave the College a large gift by making small, yearly tax deductible deposits.

"Although legacies and planned giving take a long time to cultivate, the outcome of a bequest can be quite dramatic (see related story, "Insuring the College's future success: planned giving," below)," Quattrone said.

Quattrone has seen the results of such bequests. For more than 28 years, Quattrone has been working with the American Cancer Society on the local and state level. He was instrumental in setting up a variety of legacy and planned giving programs, including programs to recognize those who had made the commitment to remember ACS. The key, according to Quattrone, is to start a planned giving trend. "Once the trend starts and begins to multiply, these gifts become a big factor in providing regular funding," he

said. "This will become a reality for the College, too.

"It should be easy for the College," Quattrone added. "If we're able to inform alumni and other interested people, and to tell them what can be done, then chances are they will be generous. It's that good of a story," he said.

"John is a man of great conviction," Dr. Caliando noted emphatically. "His professional expertise, dedication to service and determination will benefit our students for years to come."

It is this type of determination and vision that has won Quattrone recognition for his efforts. He is the recipient of numerous awards, including Trenton Jaycees Man of the Year, the National Conference of Christians and Jews Brotherhood Award, the St. George Award from the National Division of the American Cancer Society (the highest award given to lay volunteers) and Volunteer of the Year from the Mercer County Division of the American Cancer Society. This year, he was honored with a Humanitarian Award from the National Italian-American National Hall of Fame. This award is not given annually; it is given when a worthy recipient is identified.

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Insuring the College's future success: planned giving through the use of life insurance

Putting aside a nest egg. Saving for retirement. Providing for the family. Most adult Americans plan and save for these things throughout their lives. Charitable giving is often done when extra funds become available. There is a way, however, to do all of the above and to provide an attractive, long-term gift that will benefit scores of Thomas Edison State College students in the future.

Planned gifts of insurance can yield a tax deduction for the donor and a sizeable gift for the College. For example, a 45-year-old, non-smoking man can leave the College \$50,000 for a monthly, tax-deductible premium of approximately \$60. A 50-year-old, non-smoking woman can leave the College \$50,000 for a monthly, tax-deductible premium of around \$75. "It's a win-win situation," said S. John Quattrone, chairman of the Legacy and Planned Giving Committee of the Thomas Edison State College Foundation. "Friends of the College can have a huge impact on the success of future programs and services by making a modest yearly contribution, and realize a tax deduction at the same time."

There are many ways to use life insurance to make a charitable gift to the College, including naming the College as a beneficiary of the proceeds, assigning complete ownership of the policy to the College, assigning a partial interest in the policy to the College (including charitable remainder trusts and pooled income funds) and other methods. Your tax consultant or the Office of Development at Thomas Edison can provide you with more information.

There are several advantages to naming the College as the beneficiary and transferring incidents of ownership to the College:

■ **Federal Income Tax.** If a donor transfers all incidents of ownership in a life insurance policy to the College, future premiums paid on behalf of the College are tax deductible.

■ **Federal Estate Tax.** Proceeds will be excluded from a donor's gross estate if all incidents of ownership in the policy are transferred to the College. Retaining any rights in the

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Event to be held at State Aquarium

Foundation Gala to honor Dr. George A. Pruitt on his 10th Anniversary with the College

This year's Foundation dinner-dance will be held in recognition of Dr. George A. Pruitt's 10th anniversary as president of Thomas Edison State College. The Gala will be held Saturday, Oct. 23, in the New Jersey State Aquarium in Camden.

"Under Dr. Pruitt's leadership, the College has emerged as one of the elite colleges and universities nationwide which enables adults to achieve their higher education goals," said Richard J. Gillespie, chairman of the College's Foundation which is sponsoring the event. Dr. Pruitt has received awards and accolades throughout his career from educational and humanitarian organizations in New Jersey and nationwide, including selection by the Exxon Foundation as one of the most effective college presidents in the nation.

The festive event will begin with a reception at 7 p.m. followed by gourmet dining at 8 p.m. and dancing until midnight. The beautiful new aquarium, widely acclaimed as New Jersey's most exciting facility, was designed by architect J. Robert Hillier, a board member of the College's Foundation. It features large, contemporary tanks with exotic fish and other sea life presented in an attractive setting, including a spectacular view of the Philadelphia skyline.

Tickets are still available for this glittering evening of dining and dancing. To make reservations, please call: (609) 984-1588 by Oct. 13.

Members of the Thomas Edison State College Foundation Special Events Committee pause during a recent planning meeting. Pictured (from left) are board members Ida B. Hammond '78 (president of the Alumni Association), Co-Chair Andy Brown, Tom O'Neill and Co-Chair Rita Novitt.



Linda Solitis

National Registry Awards \$67,553 to Thomas Edison State College

The National Registry of Radiation Protection Technologists (NRRPT) recently awarded Thomas Edison State College grants totaling \$67,553 to develop new projects that will help radiation protection technologists complete college degrees.

The grants are a culmination of years of cooperative efforts between the College and the Registry to promote higher education. The new projects will provide additional credit-earning options for students with a radiation protection background who are trying to build upon that knowledge to complete degree requirements.

The NRRPT is a nationally recognized registry which sets the standard at the technologist level for professionals in the radiation protection field. Membership in the Registry requires successful completion of an intensive examination. Nationally, there are 2,200 members. Through earlier efforts between Thomas Edison's PONS (Program on Noncollegiate Sponsored Instruction) office and the Registry, an evaluation of the Registry's examination and registration process were conducted. Applicants can now earn 30 college

credits upon successful completion of that process.

The new grant will allow the College to continue to help students by developing additional courses that will use to meet degree requirements. Potential subjects for course development were identified by Dr. Susan O. Friedman, degree coordinator for Applied Science and Technology Programs, along with a committee of faculty consultants. Other Thomas Edison staff involved include Dr. Tom Donlon, director of Test Development and Research, Iris Saltiel, director of Corporate Programs, and William J. Seaton, director of DIAL (Directed Independent Adult Learning).

The first grant, \$17,500, is to fund the development of an examination in ALARA Principles of an examination through the College's TECEP (Thomas Edison College Examination) program. The larger grant, \$50,000, will fund the development of the first of two or three Guided Study courses. The Guided Study program at Thomas Edison offers students the opportunity to earn credits by completing independent study courses. Reading, audio and/or



Celebrating the generous grants from the National Registry of Radiation Protection Technologists are (from left) William J. Seaton, director of DIAL, Dr. Jerry Ice, vice president and provost, alumnus John Molner, NRRPT board member and senior radiation protection/chemistry supervisor for Public Service Electric and Gas in New Jersey, and Dr. George A. Pruitt, College president.

Two directors garner prestigious PSAL research fellowships

Iris Saltiel, director of Corporate Programs, and Dr. Thomas Donlon, director of Test Development and Research, have been selected to serve as prestigious Project for the Study of Adult Learning (PSAL) research fellows for 1993.

The purpose of PSAL is to stimulate and facilitate theoretical and applied research in the area of adult learning through a process that will generate support for and provide dissemination of the results of quality research. Two of only 13 fellows nationwide, Saltiel and Donlon will be conducting active research projects related to the study of adult learning. Project fellows retain their positions at their institutions, but join a network of scholars who share a common research interest in adult learning. At a symposium in October 1993, to be sponsored by PSAL, fellows will present papers reflecting advancements in the study of the adult learner. The proceedings of each annual symposium are published and copies are distributed to major continuing education centers, libraries and professional associations.

Saltiel's research is on factors within the home, work place and college environment that affect adult students working full-time. Her study includes two groups of 20 adult students over the age of 30 who work full-time while attending college. She is seeking to identify support systems that are essential to adult students with multiple responsibilities. Saltiel is a doctoral candidate in Fordham University's Executive Leadership Program in Administration and Policy in Urban Education.

Donlon's project will summarize the findings of questionnaire reports provided by students who undertake to win college credit by means of credit-by-examination, differentiating those students who prepare through work experience from students who undertake a program of self-preparation without a prior exposure to the test content.

Corporate-Higher Education Colloquium to address "high-tech" issues

On Oct. 22, The 1993 Corporate-Higher Education Colloquium, "Universities and Corporations Confront the Role of the Classroom in Today's High-Tech Information Society," will be held at the AT&T School of Business in Somerset, N.J. The annual Colloquium is sponsored by the Program on Noncollegiate Sponsored Instruction (PONS) offices of Thomas Edison State College and the American Council of Education (ACE), in cooperation with the AT&T School of Business, which will be this year's sponsor.

Educators and administrators from campuses and corporations throughout the nation will gather to explore the role of the classroom as a learning tool in today's high-tech society. There will be information about various policy issues involved with technology and education, as well as opportunities for hands-on contact with technological innovations such as distance learning and electronically enhanced conferencing.

Participants will have an opportunity to explore AT&T's technologically advanced learning environment at the School of Business. This year's program will also incorporate ACE's national PONS meeting and will also be the site of the Fall Meeting of the American Council on Higher Education (ACHE) Region IV. Please contact the PONS office for registration information: PONS office, Thomas Edison State College, 101 W. State St., Trenton, N.J. 08608-1176; call (609) 633-6271; or fax (609) 984-8447. Although registration was requested by Sept. 17, a limited number of spaces may still be available.

videotapes are part of these courses. Students are assigned faculty mentors who assist them. Tests are administered to measure students' progress.

In addition to course development, the Office of Corporate Programs will work with the NRRPT to develop a strategy to best assist Registry members in meeting their educational goals.

"We are delighted to be at the forefront of working with professional associations to help them assist their members pursue higher education opportunities," Iris Saltiel, director of Corporate Programs, stated.

"The Registry Board was especially pleased to award this grant because it enhances and builds upon what we do—it does not duplicate it," explained John Molner, who serves on the Board of Directors of the NRRPT and chairs its Panel of Examiners. Molner, a graduate of Thomas Edison's BSAST program, recently represented the Board during a visit to the College to present the check to Thomas Edison President Dr. George A. Pruitt.

Since first learning of Thomas Edison's BSAST program almost 10 years ago, Molner has been instrumental in helping the College forge partnerships that will help others in his field earn college degrees. Molner currently works as a supervisor in protection/chemistry for Public Service Electric and Gas (PSE&G) at the Hope Creek Generating Station in New Jersey.

Interest in earning a college degree has grown quickly among radiation protection technologists in recent years. Molner attributes some of this interest to the fact that technologists can build upon their training to earn college credits. In fact, since the PONS evaluation of the Registry examination was completed in 1989, applications for registration membership have grown dramatically each year, from 200 in 1989 to 1,200 this year. Because of this growth, the test is now offered twice a year. During the same timeframe, enrollment in Thomas Edison's radiation protection specialization has increased fourfold.

Thomas Edison State College's National Institute attracts a record number of participants

The 1993 National Institute on the Assessment of Experiential Learning, attracted nearly twice as many registrants as ever before. Educators from Puerto Rico and New Zealand joined their peers from Kentucky, Iowa, Oregon and other states for the fifth annual Institute.

Thomas Edison State College—a pioneer in the experiential learning assessment field— assembled the nation's foremost experts on learning acquired through experience: Morris T. Keeton, Urban Whitaker, Harriet W. Cabell, Barry G. Sheckley and others. Dr. Amy Lezberg and Dr. Paula Hooper Mayhew also took part in the intensive, three-day program. The Institute featured beginning and advanced tracks in the full range of experiential learning assessment topics, as well as an electronic conference topic.

The beginning track provided an introduction to experiential learning assessment, from experiential learning theory to documentation, measure-

ment, evaluation and transcription of knowledge, and more.

For those familiar with the foundations of experiential learning assessment, a variety of sessions on such state-of-the-art issues as the role of prior learning assessment professionals, adaptive learning styles, forms of experiential learning, employability, outcomes assessment of prior learning assessment programs and ethical considerations in marketing prior learning assessment programs were offered. Educators attending both tracks participated in sessions on the historical forces shaping the prior learning assessment movement and accreditation and prior learning assessment.

Sponsored by Thomas Edison in cooperation with the Council for Adult and Experiential Learning (CAEL), the conference was held in the Henry Chauncey Conference Center on the campus of the Educational Testing Service (ETS), Princeton, N.J.

Title changes noted at Thomas Edison

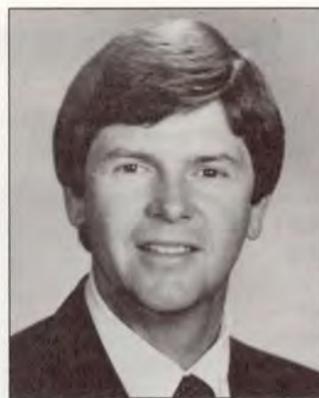
Three Thomas Edison administrators' titles have changed to more accurately reflect their responsibilities at the College. The titles are more consistent with those used in higher education to represent the scope of their positions.

Dr. Jerry Ice, formerly vice president for Academic Affairs, is now vice president and provost. He is the chief academic officer of the College, responsible for the development and review of the College's 11 degree programs and the program advising services provided to degree candidates. In addition, his responsibility covers the offices of Academic Programs, Testing and Assessment, Test Development and Research, Registrar, Nursing and the Center for Directed Independent Adult Learning (DIAL). Dr. Ice received his Ed.D. in administration and supervision from Fordham University.

Michael J. Scheiring, formerly vice president for Administration and Finance, is now vice president and treasurer. Prior to joining the College, Scheiring held a number of management positions in public administration with New Jersey Transit Corporation, the Division of Management and Planning with Community Affairs and the Governor's Office of Policy and Planning. Most recently, he was executive director of the Governor's Management Review Commission. He holds a master's degree in public administration and a bachelor's degree in political science and sociology from Kent State University.



Dr. Jerry Ice



Michael J. Scheiring



Dr. Sonja A. Eveslage

Dr. Sonja A. Eveslage, founding dean of the Center for Corporate and Public Partnerships, is now associate vice president for Public Service. In her 10 years of leadership, the Center has grown from six alliances to more than 60 organizational partnerships. The Center helps corporations and colleges develop policies favorable to adult learners; provides policy advice to the city of Trenton; evaluates work place courses to determine their college equivalencies; and builds collaborative degree programs.

Dr. Eveslage holds a Ph.D. from the University of Minnesota. A practicing attorney, she participated in Harvard's Management of Lifelong Learning Institute in 1991 and was selected as a research fellow at Illinois State University's Program for the Study of Adult Learning (1991). Prior to joining Thomas Edison, she served in a number of positions at St. Cloud State University in Minnesota and Southern Illinois University at Carbondale.

TOPS director named to state task force

John Thurber, director of the Trenton Office of Policy Studies (TOPS), was recently named a member of the state of New Jersey's newly formed Credit Crunch Task Force.

Created by New Jersey Banking Commissioner Jeff Connor, the task force is a diverse group of business and community leaders who will meet to develop recommendations on how to get banks back into the business of commercial lending. According to Connor, lending to small businesses, both existent and prospective, is a critical part of the overall economic recovery package.

Joining Thurber and Connor on the task force are Ron Berman, chairman

of DKM Properties Corp., Joseph Burke, a partner of Peat Marwick, Beatrice D. Agostino, president of New Jersey Savings Bank, Joseph Yewaisis, president of First Savings Bank, and George Zoffinger, president of Constellation Bank.

The Trenton Office of Policy Studies is the product of a partnership between the city of Trenton and Thomas Edison State College. TOPS provides comprehensive policy research and analysis for the city and supports its development of innovative new programs. As a part of Thomas Edison State College, TOPS reflects the College's public service commitment to its community.

Human Resources director appointed to MCADA board

Carron M. Albert of Pennington, director of Human Resources at Thomas Edison State College, was appointed to serve as a member of the Board of Trustees of the Mercer Council on Alcoholism and Drug Addiction (MCADA).

MCADA was established in 1978. Through media presentations and programs for professional and community groups, the council works to increase public awareness of the pervasiveness of alcoholism and other drug addictions. Its mission is the prevention of these addictions.

Albert, who has been with the College for over eight years, has worked in field of human resources for 15 years. She earned her Bachelor of Arts in American history and government from Wheaton College in Norton, Mass., and holds a certificate in supervisory management from New Jersey's Certified Public Managers Program. She is a member of the Board of Trustees for the Community Blood Council of Mercer County and a member of various other community-based organizations.

TOPS development plan targets Trenton's growth areas for stronger city

An economic development strategy that identifies Trenton's strongest economic sectors, and makes pointed recommendations for the city and the state to capitalize upon these areas, will bolster Trenton's economy over the next 10 years, according to a plan released by the Trenton Office of Policy Studies (TOPS).

"This plan will help us boldly chart the course into Trenton's future through new jobs, strong industries and a revitalized interest in living and working in our city," said Trenton Mayor Douglas Palmer. "This report is based on careful research, and provides hard facts and specific recommendations for improvement."

According to plan author Dr. Jon Erickson, "The report identifies large and growing 'winner' industries such as health services, business services and printing and publishing, and provides an action blueprint for achieving economic growth." Dr. Erickson noted that many of the industries projected to grow fastest over the next 20 years are already strongly based in Trenton. The recommendations cover policies and programs to be implemented by the

city of Trenton and the state. Some of the highlights include:

City of Trenton:

- Establish a jurisdiction-wide Economic Development Corporation to develop job opportunities.
- Develop an action plan to support "winner" industries and high-growth sectors.
- Work with the state and higher education institutions to establish a business incubator.
- Monitor legislation regarding Federal Urban Enterprise Zone to insure consideration as a zone designee.
- Develop a strategic revitalization plan for infrastructure funding.

State of New Jersey:

- Expand its financial assistance and fully fund its payment in lieu of taxes obligations.
- Work with Trenton to finance the clean-up of urban ECRA sites.
- Relocate state civil service training facilities to Trenton.
- Work with local agencies to develop job training programs for Trenton residents for state employment.

- Develop a working group from the Governor's Office to encourage state workers to reside in Trenton.

- Establish a paid exchange/leave program for state workers to assist the city and the school district.

"There is good news in this report," said Dr. Erickson. "Trenton has many more high school and college graduates today than it did 10 years ago. The incomes of Trenton residents are growing faster than even those in the suburbs. Trenton is also beginning to experience a population growth, suggesting a modest increase in commercial and residential development. This population growth is primarily in the working age population, which are those years that are generally considered the most productive income earning years.

"Trenton has also become a more racially and ethnically diverse community, expanding opportunities for enterprises that respond to the needs of the African-American and Latino communities," Dr. Erickson continued. "The key is to seize these opportunities now and make a dramatic start into improving Trenton's future."

Added John P. Thurber, executive director of TOPS, "This report will serve as a catalyst to assist Mayor Palmer in expanding economic opportunities for Trenton residents. TOPS and Thomas Edison State College are committed to providing academic resources and solid recommendations to the city and the state for handling the critical issues facing our community."

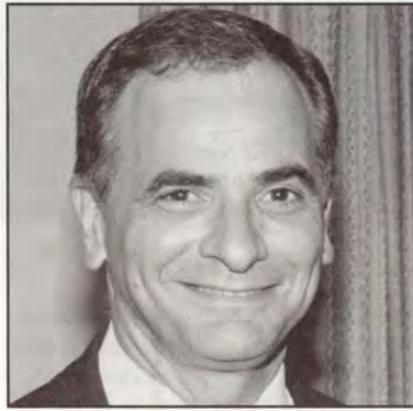
The report, titled "Toward an Economic Development Plan for the City of Trenton," was developed by Dr. Erickson for TOPS. The report is the first part of a broader economic development project by TOPS, supported by a grant from the Prudential Foundation. TOPS is a partnership between the city of Trenton and Thomas Edison State College to serve the policy research and analysis needs of Trenton. It is part of the College's Center for Corporate and Public Partnerships. Funding for TOPS has been provided, in part, by the Geraldine R. Dodge Foundation, the Fund for New Jersey, the Mary Owen Borden Foundation, the Bunbury Company, Public Service Electric and Gas Company and New Jersey Bell, as well as through in-kind support by Thomas Edison State College.

Public Affairs VP named to board

Dr. Natale S. Caliendo, vice president for Public Affairs at Thomas Edison State College, has been nominated to serve on the Board of Trustees of Junior Achievement of Central New Jersey.

The mission of Junior Achievement is to provide young people with practical economic education programs and experiences in the competitive private enterprise system through a partnership with the business and education communities.

At Thomas Edison, Dr. Caliendo is responsible for Development, Communications and College Relations, Alumni Affairs, Admissions Services and the Center for Corporate and Public Partnerships. He also serves as executive vice president for the Thomas Edison State College Foundation, Inc.



Dr. Natale S. Caliendo

Before joining Thomas Edison in 1991, Dr. Caliendo held senior leadership positions with Suffolk University in Boston, Mass., and the University of Rhode Island in Kingston, R.I. He is the father of four sons.

Losty to serve on NCCEM certification commission



Dr. Barbara P. Losty

Dr. Barbara P. Losty, coordinator of the Human Services degree programs, has been appointed to serve on the first Certification Commission of the National Coordinating Council on Emergency Management (NCCEM). NCCEM has a membership of 1,300 and has recently approved policies and criteria for emergency management practitioners to earn the designation Certified Emergency Manager (CEM).

Dr. Losty is one of 28 Certification Commission members named from

education, the National Emergency Management Association, allied representatives and emergency management practitioners. The NCCEM president-elect is a member, and a representative from the Federal Emergency Management Agency (FEMA) serves ex-officio on the Commission.

Over 500 candidates have enrolled to earn the CEM designation. The Commission will serve as a peer review body by awarding the CEM designation to individuals who have successfully met the requirements.

In 1987, Thomas Edison State College developed the first external degree program with a specialization in emergency disaster management. Dr. Losty has been an invited speaker at both NCCEM's Annual Conference in Colorado Springs, Colo., and at the annual meeting of the New Jersey Emergency Management Association held in Pleasantville, N.J. Prior to her current position at Thomas Edison, Dr. Losty held administrative and faculty positions in Wisconsin and Missouri.

S. John Quattrone (continued from page 1)

Quattrone joined the ranks of Jerry Lewis, Princess Grace De Monaco, Nancy Reagan, Mary G. Roebing and other notable individuals who have won this Humanitarian Award.

Quattrone began his career by starting Fidelity Accounting Services in Philadelphia, and has held jobs in finance from Philadelphia to Yukohama, Japan, where he ran the Accounting Department for the U.S. Finance Corp. He has worked for many major life insurance carriers, including Metropolitan Life Insurance Company, United Life & Accident Insurance Company, Connecticut Mutual Life Insurance Company and Provident Life & Accident Insurance Company. He currently represents 50 of the largest life insurance companies through his own business, S. John Quattrone Associates. He holds a Bachelor of Science from Rider College, Lawrenceville, N.J., and an associate's in accounting from Temple University, Philadelphia. He is a graduate of the U.S. Army Finance School and the Life Underwriter Training Council, and is a Chartered Life Underwriter.

His professional achievements and involvements also read like a "who's who" listing: Delaware Valley General Agents and Managers Association, Delaware Valley Association of Life Underwriters, National Association of Advanced Life Underwriters, Ameri-

can College of Life Chartered Life Underwriters, Estate Planning Council and others. He has been honored as the State of New Jersey Life Underwriter of the Year and has been a life and qualifying member of the Million Dollar Round Table since 1963.

Quattrone is especially proud of several of his civic and professional activities. He cited the creation of CIAO (the Council of Italian-American Organizations), which brings together all related organizations in the area to promote the Italian culture, history and language. Twice yearly, CIAO holds a public meeting where nationally known Italian-Americans discuss their accomplishments.

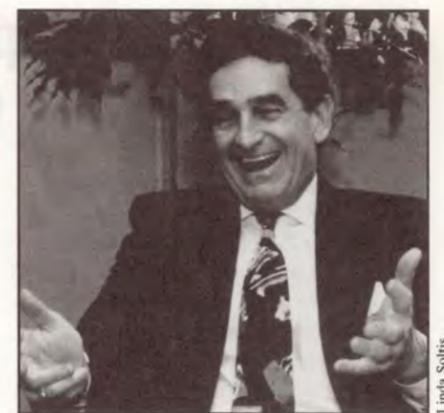
He also noted his efforts to raise funds for the Uffizi Gallery in Italy. Earlier this year, a car bomb exploded in front of this historic museum, killing five people, damaging three statues, destroying three 17th century paintings and damaging scores more. Locally, Quattrone took it upon himself to create the Uffizi Gallery Restoration Fund and to personally contact numerous local individuals for donations. This effort was in addition to local efforts; merchants near the Uffizi Gallery donated 2 percent of their net profits to the Gallery. This allowed the Gallery to partially open for the summer.

This is the type of individual and group effort that Quattrone sees as key to the success of the Foundation's mission—to support Thomas Edison State College. "We are fund-raisers," Quattrone stated. "By raising funds, we are able to support the mission of the College, to reach our goals faster and to initiate programs earlier. This can only be done with private financial support," he added.

Quattrone continues to work with the Foundation because he believes in the College. "There is already great service at Thomas Edison . . . the future can only be better," he noted. "By raising funds, we can provide new services, perhaps some tuition stabilization, to aid mature students.

"We need to tell our story," Quattrone said emphatically. "We need to tell it to the public, to foundations. Businesses need to know that we can help them educate and re-educate their employees. This benefits everyone: businesses get a better educated workforce; the College enrolls more students; students complete a degree they were never able to get. Everyone wins," he said.

Quattrone lives with his wife, Bess, in Morrisville, Pa. He has three grown children: Bonny Rose, Rebecca Roxanne and A. John. Of being a grandfather of seven, he noted:



S. John Quattrone

"The advantage is that you have more time and patience, and less pressure!"

Time? For someone who is involved in major charitable and professional organizations, someone who has been lauded locally and nationally? Quattrone laughed. "I have my office staff to thank for making things run smoothly," he added.

"When a person gives of his time, it can be a hardship for the family. Sometimes, I have been away for two days a week," Quattrone paused. "I give Bess and my family a lot of credit for permitting me to do it."

Those who have benefited from Quattrone's efforts, in particular Thomas Edison State College, thank his family, as well.

Scheiring honored with awards, appointments

At the state and local level, Mike Scheiring has been involved in shaping policy and providing leadership.

There's hardly an organization in the greater Trenton area that has not been impacted by Scheiring's efforts. The vice president and treasurer at Thomas Edison State College was honored recently with a prestigious state award, as well as with several appointments.

Scheiring was honored with the distinguished Public Administrator of the Year award by the New Jersey Chapter of the American Society for Public Administration. The award is presented to an individual who has at least five years of service as an executive or manager in government, nonprofit organizations devoted to public service, or educational institutions or programs that prepare or develop public administrators.

The awardee must demonstrate out-

standing accomplishments in policy formation, management and/or supervision which enhances the knowledge, science and art of public administration.

Scheiring joins a select group of prior awardees that includes State Budget Director Richard Keevey, former New Jersey Gov. Tom Kean and former Commissioner of Transportation Hazel Gluck.

In July, Scheiring was installed as president of the Lawrenceville Rotary for the fiscal year 1993-1994. Rotary is an international volunteer organization of business and professional people dedicated to providing service to the community. Worldwide, Rotary boasts more than 1.2 million members. The Lawrenceville Club, founded in 1971, supports educational and social needs of the Lawrenceville community and the surrounding Mercer county area.

Scheiring was also recently appointed to serve on the board of the National Center for Public Productivity (NCPD). The NCPD was established in 1975 to improve productivity and the quality of work life in the public sector. It is the only productivity center in the United States devoted to increasing productivity in government.

Locally, Scheiring was appointed by Trenton Mayor Douglas Palmer to serve as chairman of the Trenton Management Review Commission. This "blue ribbon" commission is composed of distinguished city leaders from the corporate, public and academic sectors. The panel has been charged by Mayor Palmer to conduct a review of city government to find ways to improve services and operations.

Scheiring has had a notable career. He was appointed vice president for Administration and Finance (now vice president and treasurer) at Thomas

Edison in 1983, in part because of the creativity and energy he brought to previous positions in government.

Prior to joining the College, Scheiring was director for the Division of Corporate Budget Economic Analysis with New Jersey Transit Corporation. Previously, he served as director of the Division on Management and Planning with Community Affairs, as well as a policy advisor to former New Jersey Gov. Brendan Byrne in the Governor's Office of Policy and Planning.

Most recently, at the request of New Jersey Gov. Jim Florio, Scheiring took a two-year hiatus from Thomas Edison to serve as executive director of the Governor's Management Review Commission. The Commission performed an audit of state government and is credited with saving over \$1.8 billion in the New Jersey budget as a result of its recommendations.

Dean selected as member of accreditation team for military institutions



Dr. Ruth McKeefery

Dr. Ruth McKeefery, dean of the College, was invited by the American Council on Education (ACE) to participate as a team member to assess the quality of voluntary education programs on two military bases. The Military Installation Voluntary Education Review (MIVER) project uses evaluation procedures very similar to those used by the Middle States Association for reaccreditation of colleges.

ACE's Center for Adult Learning and Educational Credentials serves as the project contractor for the MIVER project. It is responsible for coordinating military installation visits in cooperation with the Office of the Assistant Secretary of Defense, and the military services and education institutions that support the installations being visited. Site Team Visitors, selected from a central pool of evaluators, carry out the actual review according to the policies and procedures established by the MIVER Governing Board.

The MIVER project's two purposes are to assess the quality of selected on-base voluntary education programs and to assist in the improvement of such education through appropriate recommendations to institutions and the military services. Initiated in March 1991, the MIVER project has reviewed 26 base education programs.

Dr. McKeefery also made site visits to Fort Polk, La., and El Toro Marine Corps Air Station, Calif.

DIAL director appointed to PBS advisory group

William J. Seaton of Newtown, Pa., director of the Center for Directed Independent Adult Learning (DIAL) at Thomas Edison State College, was appointed to serve on an advisory committee for the Public Broadcasting System Adult Learning Service (PBS/ALS).

This is a national advisory committee of educators convened to develop a strategic plan to assist ALS with the development of a national two-year college degree schedule of telecourses. The initiative, identified as the "Going the Distance Advisory Committee and Development Project," will focus on how PBS can assist colleges offering degree programs using distance learning telecourses and serve the higher education community, especially related to the two-year degree project, when the Telstar 401 satellite expands PBS capacity to 80 channels. The advisory committee should issue its plan by the end of September 1993.

Seaton, who has been with the College for over 12 years, earned a Master of Arts in sociology from Bowling Green University in Bowling Green, Ohio, and a Bachelor of Arts in sociology and American studies from Bowling



William J. Seaton

Green. He holds memberships with the American Association of Distance Education, the International Council for Distance Education, the American Association of Higher Education and the American Sociological Association. Many of his publication and public presentations have focused upon the challenge of distance learning and its technology. Under his direction in 1985, the College developed the Computer Assisted Lifelong Learning (CALL) Network through the New Jersey Governor's Challenge Grant Program.

Planned Giving (continued from page 1)

policy will cause the value of the proceeds to be included in the donor's estate.

■ **Federal Gift Tax.** Before a gift tax deduction can be taken for a contribution of a life insurance policy to the College, all incidents of ownership in the policy must be transferred to the College.

Using life insurance in giving to the College

Besides being able to support the College with a sizeable gift for relatively small yearly donations, a gift of life insurance has other advantages, according to Quattrone. "It provides an immediate gift to the College because it is paid immediately to the College when the donor dies," he said. "The donor's wish to provide for College services and programs takes place immediately.

"In addition, there are no administrative costs, fees, estate taxes, federal taxes or probate costs to shrink the gift. The College benefits from exactly what the donor wanted to leave," Quattrone noted. "The donor is able to realize a tax deduction and know that his or her wishes for supporting the College will remain intact throughout the years."

There are several ways to use life insurance as a gift:

Naming the College as policy beneficiary. The College can be named as a beneficiary of a donor's life insurance policy. In these cases, the proceeds payable to the College upon the donor's death constitute the gift. Contact the Office of Development for more information about this option, including naming the College as a revocable, irrevocable or contingent beneficiary. There are different options and tax implications for each.

Assigning ownership of the policy to the College. The value of a gift of life insurance is in the rights of ownership: to assign the beneficiary, to borrow from the cash value, etc. When a donor assigns complete ownership of a life insurance policy to the College, these rights are also assigned for the College's benefit. The amount of the contribution is calculated as the lesser of the policy's cash value as of the assignment date or the donor's basis in the property. Contact the Office of Development for more information about this option, including tax advantages.

Assigning partial interest in a policy to the College. Tax benefits for the donor vary with partial interest in a policy, charitable remainder trusts and pooled income funds. Again, the Office of Development can provide more information about these options.

The choice is up to you

"Charitable giving is a personal thing," Quattrone added. "The Thomas Edison State College Foundation and the College's Office of Development stand ready to assist alumni, students and friends of the College with personalized planning."

Interested individuals can contact Norma Manigan, director of Development, at (609) 984-1588, or write to her at Thomas Edison State College, 101 W. State St., Trenton, N.J. 08608-1176.

(Portions of this article were taken from *Charitable Giving Through Life Insurance*, Longman Group USA Inc., a division of Longman Financial Services Institute, Inc., 1989.)

Thomas Edison State College alumni planning for the future

by Linda Soltis

Last December, at the annual Thomas Edison State College Alumni Leaders' Conference, alumni reaffirmed their commitment to the College, and to the Association's vision of the College's future, by embarking on the development of a long-range plan to achieve the goals laid out in the Alumni Association's mission statement.

"The alumni of Thomas Edison State College are talented, busy people," said Jane Coult '86, president-elect and chairperson of the Long-Range Planning Committee. "In order to ensure that the time and effort expended by alumni volunteers is put to the best

possible use, for both the volunteers and the College, planning is essential."

The Alumni Association, incorporated in 1979, was created for the purpose of providing a vehicle for the College's graduates to promote and advance the well-being of the College in the achievement of its mission and purpose. To this end, the Alumni Association plans to serve as an advocate for the College in advancing Thomas Edison State College's mission, programs and initiatives; conduct a regular campaign to develop financial and tangible resources for the use of the College to achieve its mission and purpose; provide opportunities for



Jane Coult '86

calling friends of the College for pledges. Alumni-initiated participation includes regional meetings in various locations around New Jersey and souvenir sales. Some of the proposed initiatives the Alumni Association is planning are assisting the College in its fundraising efforts for major donor prospects; developing an alumni/student bulletin board, including a book exchange, through College data communications; expanding the souvenir program, including the development of a brochure or catalog; and creating a business affiliates network for alumni.

calling friends of the College for pledges.

"Developing this long-range plan has been a fascinating process," explained Coult. "It was inspiring to watch the dynamic group of alumni who made up the committee work through the questions 'Where are we?' and 'Where are we going?' with innovative ideas and boundless dedication and enthusiasm. The long-range plan is an ambitious one that demonstrates the alumni commitment to the College. My experience has been that whenever Thomas Edison State College alumni get together, great things happen. This long-range plan will help to ensure that great things continue to happen."

In addition to Coult, members of the Long-Range Planning Committee are Ida Hammond '78, president; Paul Hays '89, vice president for Development; Chris Wynings '82, treasurer; Robert Spivey, director; Joyce Zeisler '85, director; and Darlene Kline '93, non-Board alumna representative.

One of Our Best . . .

ROBERT HOVEY

by Linda Soltis

For Robert Hovey, energy is a way of life. The general manager of Public Service Electric & Gas (PSE&G) Hope Creek Operations, Hovey is responsible for overseeing the operation of the nuclear power facility which generates 1,118 megawatts of electricity and employs over 440 full-time staff.



Hovey had accumulated over 240 credits, many in engineering and technology, when PSE&G joined Thomas Edison State College in a pilot program through the Center for Corporate and Public Partnerships. The Center's Office of Corporate Programs works with organizations across the country building programs to serve adult learners. It provides employers access to higher education resources and builds collaborative degree programs for employees.

"I had credits in engineering and technology from a number of institutions but no technical degree," explained Hovey. "The program at Thomas Edison State College allowed me to pull together all those credits and get a degree without repeating course work at another university or college."

Hovey's story is similar to many Thomas Edison students. He had garnered those credits over a 15-year period by attending day and evening classes at a number of accredited institutions. During those years, in addition to family responsibilities, he also served in the United States Navy on nuclear submarines, often going out to sea for months at a time, and then at Iowa Electric, Power and Light Company before joining PSE&G in 1987.

In January 1987, Hovey became the first graduate of the Thomas Edison State College/PSE&G pilot program when he was awarded a Bachelor of Science in Applied Science and Technology degree with a specialization in nuclear engineering technology. He also holds a B.A. in business administration from Coe College in Iowa and, in 1989, received his MBA from Rutgers University in Newark, N.J.

"We're always pleased to assist individuals in finding a way to earn their degree at Thomas Edison," said Iris Saltiel, director of Corporate Programs. "Bob is a role model to other employees at PSE&G by showing them that working adults can further their education."

When it comes to that energy, Hovey may need some reserves when he goes home to Pennsville, N.J., in the evening. He and wife Karen, who is also a Thomas Edison graduate, have six children ranging in age from 3 to 15.

volunteerism on the part of the College's graduates in support of the institution's mission, welfare and public interest; promote a sense of community and shared purpose between the College and its alumni; and conduct its affairs consistent with the highest ethical standards and principles.

In order to achieve these objectives, the Association determined that it needed to increase alumni and student participation, ensure leadership continuity and raise funds.

With this in mind, the Long-Range Planning Committee reviewed the tasks and categorized them as follows: existing College-initiated and alumni-initiated activities, and proposed College-initiated and alumni-initiated activities.

At the College's request, the Alumni Association already assists with Commencement activities including helping graduates with gowns and hosting the Commencement banquet. Alumni are also instrumental to the success of the Alumni Annual Fund Phonathon through volunteer recruitment and

Computer access more extensive than ever: Internet

Thomas Edison State College is now part of the Internet, an international network linking hundreds of smaller computer networks in North America, Europe and Asia.

Internet provides entree to a wide range of academic services, including access to libraries, databases, e-mail with other users and research information. Through Internet, a student could browse the collections of university libraries on the West Coast, "chat" (exchange e-mail) with interested students and faculty in Texas or Florida and download a database from a college in New England.

Enrolled students of the College may access the Internet through the College's Computer Assisted Lifelong Learning (CALL) Network. Both the CALL Network and the Internet facility of CALL are available to enrolled students at no additional charge beyond the yearly Technology Fee charged to all students.

In addition, the CALL Network itself is available as a resource on the Internet for those who have Internet access at national and global locations. To access CALL via the Internet, Telnet to CALL.TESC.EDU.

Highlights

Commencement slated for Oct. 10

The 21st annual Commencement of Thomas Edison State College will be held Sunday, Oct. 10, 1993 at 2 p.m. in Trenton's War Memorial building. Each year, hundreds of graduates and their families, including children and grandchildren rooting for mom,

dad and grandparents, gather in Trenton to celebrate a dream fulfilled.

For more information about Commencement activities, contact the Office of the Registrar, (609) 984-9647.

Support a Regional Breakfast Meeting near you

Regional Breakfast Meetings for alumni and students are being planned for New Jersey during the rest of 1993 and into 1994. A fun, informative first Regional Breakfast Meeting was held in May at the College's main offices in the historic Kelsey Building in Trenton.

The Alumni Association Regional Breakfast Meeting Co-Chairpersons, Ondina Jeffers '82 and Charlotte

Cooney '91, are looking for alumni and students to help organize meetings in their part of the state. Meetings will feature breakfast, remarks by College President Dr. George A. Pruitt and lots of time for networking with alumni, students and staff.

Contact the Office of Alumni Affairs today (see boxed copy) about volunteer opportunities for a Regional Breakfast Meeting near you.

Students—we want you!

You don't need to be a graduate to get involved! Thomas Edison State College students are invited to participate in a number of Alumni Association activities, offering students the chance to meet and greet other members of the Thomas Edison family.

Opportunities open to students are the Alumni Annual Fund, Commencement and Regional Breakfast Meeting committees. For more information, contact the Office of Alumni Affairs (see boxed copy).

Acknowledging our donors

Watch for the Honor Roll of contributors in spring 1994! This listing will include those who made a donation during fiscal year 1993 (July 1, 1992–June 30, 1993), as well as those who

made a gift to the College through December 1993. Future lists will appear annually in the spring, and will include those who donate during the calendar year.

Healthcare or hospital administration students: read this

The American College of Healthcare Executives is organizing a student Chapter in New Jersey. Students involved in the healthcare or hospital administration fields are invited to join this new group. Benefits include net-

working, informative lectures, the availability of low interest rate loans and more.

For a brochure, an application and a survey, contact Susan Cronin, R.D. 2, Box 167, Boonton, N.J. 07005.

Dialing for dollars to support your alma mater

A project instituted last year—the follow-up Alumni Annual Fund Phonathon in November—was such a success that it has now become a Thomas Edison State College tradition. This year's second round of dialing for dollars will take place at the College's main offices in Trenton Sunday, Nov. 7 through Tuesday, Nov. 9.

There are plenty of calling and non-

calling volunteer opportunities for alumni, students and friends of the College. All volunteers are treated to a meal and refreshments, and are eligible for prizes throughout the event. A fun time is had by all!

To help with this year's November Alumni Annual Fund Phonathon, please contact the Office of Alumni Affairs (see boxed copy).

Thomas Edison alumni . . . your pride is showing!

Complete your circle of success by proudly wearing a Thomas Edison State College ring. A symbol of your achievement, your college ring will serve as a constant reminder of the

successful completion of your college degree.

For more information or to receive an order form, contact the Office of Alumni Affairs (see boxed copy).

To All Thomas Edison State College Students and Alumni

You are cordially invited to attend a formal dinner-dance in honor of Dr. George A. Pruitt on the occasion of his 10th anniversary as president of Thomas Edison State College

Saturday, October 23, 1993

7 p.m. Reception

8 p.m. Dinner

Dancing until Midnight

*The New Jersey State Aquarium
Camden, New Jersey*

RSVP (609) 984-1588

by October 13, 1993

Black tie optional \$125 per person

The Office of Alumni Affairs is open Monday through Friday, 8:30 a.m.–4 p.m. EST.

For more information about the programs listed above, contact the office at 153 Halsey St., 5th floor, Newark, N.J. 07102-2898, (201) 877-1450.

APPLAUSE, APPLAUSE

'78

Jane Bradshaw, RN, (B.A.) of Titusville, Pa., graduated from Episcopal Hospital in January 1992 and passed her nursing boards the following July. She is employed by Corry Hospital.

'87

Janet Fell (B.A.) of Atlantic Highlands, N.J., has been named assistant to the president of Monmouth College's incoming president Dr. Rebecca Stafford, who will assume her duties on July 1. Fell was the executive secretary to retiring president Dr. Samuel H. Magill since 1988.

'90

James R. (Dick) Pelrine (B.A.) of Barnegat, N.J., received his M.Ed. in Psychoeducation Process from Temple University in Philadelphia in January. Pelrine completed his studies following his retirement from G.P.U. Nuclear Corporation. He writes that his 4.0 GPA proves two things: first, that Thomas Edison graduates can keep up with anyone, and second, that age is no factor when it comes to learning. He hopes that his accomplishments will help to motivate others to continue their education.

'91

David L. Anderson (A.A.) of Lakeville, Minn., earned his Master of Management and Administration degree from Metropolitan State University in St. Paul, Minn., in January 1993. Anderson had a GPA of 4.0. He also earned his Bachelor of Science in Liberal Studies from Regents College in Albany, N.Y., the previous June. Anderson writes that he

lost two jobs because he didn't have a degree prior to earning his associate's from Thomas Edison State College. He adds, "Alternative education has made the difference in my life!"

Damaris Conrad (B.A.) of Cypress, Calif., received her Master of Arts in counseling psychology and her Master of Science in education counseling from the National University in Irvine, Calif., in June. Conrad, a marriage/family therapist at Break Thru Counseling Clinic in Los Alamitos, Calif., was selected to be a part of the G-MAT Team for the nationally recognized SCOTA Organization. G-MAT is the government team that goes out during natural disasters to assist in medical/mental health interventions. Conrad writes, "I hope that my success encourages all those folks out there that doors will open as you take pro-active steps towards your educational goals."

Marine 2nd Lt. Carlos R. Rodriguez (B.S.), recently graduated from The Basic School. During the course at Marine Corps Combat Development Command in Quantico, Va., newly-commissioned officers are prepared for assignment to the Fleet Marine Force. A 1981 graduate of Alfred E. Smith Vocational High School of Bronx, N.Y., Rodriguez joined the Marine Corps in September 1981.

'93

Marcus Sims (B.A.) of Blytheville, Ark., is attending the University of the Health Sciences School of Antiqua in its M.D. program. Sims writes, "The [Thomas] Edison degree played a major part in my quick acceptance into an M.D. program and will be instrumental in my transfer back into the United States."

Kenner F. Bisch (ASM, BSBA) of Urbana, Ill., is enrolled in the Master of Business Administration in

Technology/Engineering Management at City University in Bellevue, Wash., a distance learning program. A full-time electrician apprentice at the International Brotherhood of Electrical Workers Local Union Number 601 in Champaign, Ill., Bisch also serves part-time as an Illinois Army National Guardsman. He has garnered a number of honors and awards for academic excellence including membership in the Outstanding College Students of America in 1989. Bisch writes, "I am glad I enrolled at Thomas Edison State College. Thanks to Thomas Edison, I was able to achieve my goal of earning a BSBA and I can now pursue my next academic goal of earning an MBA."

If you would like news of your accomplishments included in the *Applause, Applause* section of *Invention*, please send information to: Office of Alumni Affairs, Thomas Edison State College, 153 Halsey St., 5th Floor, Newark, N.J. 07102-2898. You may enclose a black-and-white photograph for consideration.

Please include your daytime phone number, Thomas Edison degree(s) earned and year of graduation. Rest assured that your news will be published as soon as possible; however, due to our quarterly publication schedule, it may not appear in the next issue.

If you have comments about *Invention*, please address them to the managing editor, *Invention*, Thomas Edison State College, 101 W. State St., Trenton, N.J. 08608-1176. Suggestions for future articles are welcomed!

I·N·V·E·N·T·I·O·N

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Invention is produced quarterly for the students, alumni and friends of Thomas Edison State College. Please direct any inquiries to the managing editor at (609) 984-4839.

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